

November 6, 2013

# Summary of Consolidated Financial Results for the First Nine Months of the Fiscal Year Ending December 31, 2013 <under Japanese GAAP> (UNAUDITED)

Company name: Suntory Beverage & Food Limited
Shares listed: First Section, Tokyo Stock Exchange

Securities code: 2587

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Scheduled date to file quarterly securities report: November 13, 2013

Scheduled date to commence dividend payments: Not planned

Preparation of supplementary material on quarterly financial results: Yes

Holding of quarterly financial results presentation meeting (for institutional investors and analysts): Yes

(Millions of yen with fractional amounts discarded, unless otherwise noted)

# 1. Consolidated financial results for the first nine months of the fiscal year ending December 31, 2013 (from January 1, 2013 to September 30, 2013)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes)

	Net sales		Operating inc	ome	Ordinary inc	ome	Net incom	ie
Nine months ended	(Millions of yen)	(%)						
September 30, 2013	837,157	12.0	52,210	20.0	48,493	20.3	24,516	57.0
September 30, 2012	747,274	_	43,523	_	40,302	_	15,613	_

Note: Comprehensive income

For the nine months ended September 30, 2012: ¥19,900 million [-%]

Reference: EBITDA

Note:

For the nine months ended September 30, 2013: ¥101.0 billion [18.4%] For the nine months ended September 30, 2012: ¥85.3 billion [-%]

For the definition of EBITDA, its calculation method, etc., refer to "Segment information, etc." on page 9.

Net income before amortization of goodwill

For the nine months ended September 30, 2013: ¥41.7 billion [36.7%] For the nine months ended September 30, 2012: ¥30.5 billion [-%]

	Net income per share	Diluted net income per share
Nine months ended	(Yen)	(Yen)
September 30, 2013	99.26	_
September 30, 2012	72.29	72.23

On April 16, 2013, the Company conducted a 1:500 share split whereby 1 share of common stock was split into 500 shares of common stock. The net income per share amounts were calculated on the assumption that the share split was conducted at the beginning of the previous fiscal year.

#### (2) Consolidated financial position

	Total assets	Total equity	Shareholders' equity ratio
As of	(Millions of yen)	(Millions of yen)	(%)
September 30, 2013	1,236,611	546,629	41.6
December 31, 2012	844,450	204,275	22.5

Reference: Shareholders' equity (Equity excluding minority interests)

As of September 30, 2013: ¥514,564 million As of December 31, 2012: ¥190,348 million

#### 2. Dividends

		Annual cash dividends							
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total				
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)				
Fiscal year ended December 31, 2012	_	0.00	_	29,896.50	29,896.50				
Fiscal year ending December 31, 2013	-	0.00	-						
Fiscal year ending December 31, 2013 (Forecasts)				58.00	58.00				

Note 1: Revisions to the forecasts of dividends most recently announced: Yes

Note 2: On April 16, 2013, the Company conducted a 1:500 share split whereby 1 share of common stock was split into 500 shares of common stock. The dividend amount presented for the fiscal year ended December 31, 2012, is the actual amount before the share split was conducted.

Note 3: Fiscal year-end dividend for the fiscal year ending December 31, 2013:

The dividend amount will include a special dividend payment to commemorate the listing of shares on the stock exchange. The breakdown of the ordinary dividend and special dividend components in this amount will be provided when the consolidated financial results for the full fiscal year is reported.

# 3. Consolidated earnings forecasts for the fiscal year ending December 31, 2013 (from January 1, 2013 to December 31, 2013)

(Percentages indicate year-on-year changes)

						(1 (	creentages mulcan	c year-on	-year changes)
	Net sales		Operating income		Ordinary income		Net income		Net income per share
	(Millions of yen)	(%)	(Yen)						
Fiscal year ending December 31, 2013	1,120,000	12.9	70,500	20.6	65,500	21.2	31,000	32.6	118.04

Note: Revisions to the earnings forecasts most recently announced: Yes

Reference: EBITDA

For the fiscal year ending December 31, 2013 (forecast): ¥137.5 billion [19.9%]

Net income before amortization of goodwill

For the fiscal year ending December 31, 2013 (forecast): ¥55.0 billion [27.8%]

#### \* Notes

c.

Changes in significant subsidiaries during the nine months ended September 30, 2013 (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes

Newly consolidated: 1 company (Name: PEPSICO INTERNATIONAL - VIETNAM COMPANY)

- (2) Application of specific accounting for preparing quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections
  - Changes in accounting policies due to revisions to accounting standards and other regulations:

None

Changes in accounting policies due to other reasons:

b. Changes in accounting estimates: None None

Restatement of prior period financial statements after error corrections: d.

None

- Number of issued shares (common stock) (4)
  - Total number of issued shares at the end of the period (including treasury stock)

As of September 30, 2013 As of December 31, 2012

309,000,000 shares

216,000,000 shares

Number of treasury shares at the end of the period h

As of September 30, 2013

- shares

As of December 31, 2012

- shares

Average number of outstanding shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended September 30, 2013

247,000,000 shares

Nine months ended September 30, 2012

216,000,000 shares

Note: On April 16, 2013, the Company conducted a 1:500 share split whereby 1 share of common stock was split into 500 shares of common stock. The Company has calculated the number of issued shares (common stock) based on the assumption that the share split was conducted at the beginning of the previous fiscal year.

#### \* Indication regarding execution of quarterly review procedures

The quarterly review pursuant to the Financial Instruments and Exchange Act does not apply to this quarterly financial results report. At the time of disclosure of this quarterly financial results report, the review procedures for quarterly consolidated financial statements pursuant to the Financial Instruments and Exchange Act have not been completed.

#### \* Proper use of earnings forecasts, and other special matters

The earnings forecasts contained in these materials are based on our judgment attributable to information available to the Company and the Group as of the date of preparation of these materials, and include certain risks and uncertainties. Actual business results may differ substantially due to various factors such as economic situation surrounding the Company and the Group, market trend, exchange rates and other factors.

# **Attached Materials**

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#### 1. Qualitative Information Regarding Settlement of Accounts for the First Nine Months

#### (1) Qualitative information regarding consolidated operating results

In the first nine months of the fiscal year ending December 31, 2013 (from January 1, 2013 to September 30, 2013), the global economy continued to pick up at a moderate pace and showed some underlying strength, despite lingering concerns about downside risks stemming from the sovereign debt problem in Europe. The Japanese economy is undergoing a moderate recovery, mainly as a result of an improvement in corporate earnings and a pickup in consumer spending reflecting upward movement in stock prices and yen depreciation.

Against this backdrop, the Suntory Beverage & Food Limited Group (the Group) worked to increase demand with a focus on reinforcing its brands.

In the Japan segment, the Group worked to expand its business and strengthen its competitiveness with aggressive marketing activities including the implementation of new product launches in core brands and cross-brand consumer sales campaigns for the midsummer. It also worked to reduce costs to boost profitability. In the overseas segment, the Group focused on expanding its business and boosting profitability through such means as continuing to foster core brands in each overseas market and launching new products in emerging countries.

As a result of the above, for the first nine months of the fiscal year under review, the Group reported consolidated net sales of \\$837.2 billion, up 12.0% year on year, operating income of \\$52.2 billion, up 20.0%, ordinary income of \\$48.5 billion, up 20.3%, and net income of \\$24.5 billion, up 57.0%.

Results by segment are as follows:

### < Japan segment >

In the BOSS coffee range, the Group complemented core products Rainbow Mountain Blend, Zeitaku Bito, Muto Black, Café au Lait and Cho with the launch of new product Gran Aroma, which is distinctive for its opulent aroma. In addition, the Group carried out sales promotion activities including a consumer sales campaign in which people are given the chance to win specially made "BOSS Jan" jackets. Through these initiatives, in contrast with the overall canned coffee market, for which a year-on-year sales decline has been expected, the Group achieved a year-on-year increase in sales volume.

In the *Iyemon* green tea range, sales of the two core brands of *Iyemon* and *Zeitaku Reicha* continued to be strong thanks to aggressive marketing activities for the midsummer, and sales volume grew substantially.

In the *Suntory Oolong Tea* range, sales volume was slightly down year on year despite the continuation of sales promotion activities in partnership with supermarkets.

The *Suntory Natural Mineral Water* range saw substantial growth in sales volume partly due to a large increase in demand in the summer. The growth also reflected the launch of the *Suntory Minami-Alps Natural Mineral Water Sparkling* as part of efforts to boost brand power further. The market for such sugar-free sparkling water drinks is growing on the back of increasing health-consciousness.

In the *Pepsi* range, sales volume grew considerably year on year, reflecting efforts to expand the brand's customers such as by renewing *Pepsi Special*, which is approved as FOSHU (a Food for Specified Health Uses) by the Consumer Affairs Agency of Japan, and emphasizing the appeal of zero-calorie drinks. The Group will continue efforts to reinforce the brand towards the next fiscal year.

Although sales volume of the sparkling fruit drink *Orangina* was down slightly from the previous fiscal year, the product continued to be popular and is steadily consolidating its competitive position as a product with its own distinct value.

GREEN DAKARA, a functional beverage, saw a particularly sharp rise in its sales volume mainly due to customers purchasing it as a way of preventing heat stroke in the summer.

As a result of concerted sales promotion efforts for small-size products, sales volume showed a substantial increase over the previous fiscal year. The Group will continue to further strengthen these activities.

In addition to the above-mentioned sales expansion efforts, the Group continued working to boost

profitability by reducing costs in such areas as manufacturing and distribution.

As a result of these activities, the Japan segment reported year-on-year increases in both net sales and segment profit, as shown below.

Japan segment net sales: ¥542.0 billion (up 3.5% year on year) Japan segment profit: ¥32.4 billion (up 21.1% year on year)

#### < Overseas segment >

In the overseas segment, amid a persistently tough environment characterized by intensifying competition, the Group worked to enhance core brands in each overseas market in Europe, Oceania, Asia and the Americas.

In Europe, the economic environment continued to be tough. Faced with these circumstances, the Orangina Schweppes Group worked to reinforce brands such as *Orangina* and *Schweppes* by continuing to invest aggressively in marketing for these brands. As a result, sales volumes are recovering.

In Oceania, the Frucor Group strengthened sales promotion activities for its mainstay range of energy drinks marketed under the *V* brand. Strong sales of the *Pepsi* and other sparkling drinks in New Zealand also made a contribution, resulting in growth in sales volume for the Frucor Group overall.

In Asia, the Cerebos Group, which manufactures and sells health foods and processed foods, reported strong sales, particularly of health foods in Thailand. At the Suntory Garuda Group, *Okky* jelly drinks and other products continued to drive sales. The Suntory brand green tea *Mirai* and *MYTEA Oolong Tea* also made contributions to sales growth. In addition, steady business expansion was achieved in Vietnam, including the launch of *TEA+ Oolong Tea*, which is the first Suntory brand to be put on the market in the country by the joint venture with PepsiCo, Inc. In the Americas, Pepsi Bottling Ventures LLC strengthened its business foundation further by reorganizing the geographical areas in which it operates.

In September, we reached an agreement with UK-based GlaxoSmithKline plc to obtain the rights to manufacture and sell *Lucozade* and *Ribena*, two of the UK's iconic beverage brands. We will press ahead with preparations to start handling these brands at the Group with the goal of realizing further growth as part of our global strategy, strengthening our business foundation and boosting profitability.

In addition, we continued to strengthen group synergies in the current period through the overseas deployment of development technology and knowhow for the reduction of costs developed in Japan. These include the start of in-house production of PET bottles and the commencement of operations at a new distribution center at the Frucor Group. By strengthening synergies in this way, we worked to improve quality and strengthen earning capacity.

As a result of these activities, as well as exchange rate effects, the overseas segment reported year-on-year increases in both net sales and segment profit, as shown below.

Overseas segment net sales: ¥295.2 billion (up 32.1% year on year) Overseas segment profit: ¥37.0 billion (up 16.9% year on year)

## (2) Qualitative information regarding consolidated financial position

Total assets as of September 30, 2013 stood at ¥1,236.6 billion, an increase of ¥392.2 billion compared to December 31, 2012. The main factors were increases in cash and cash equivalents, notes and accounts receivable-trade, merchandise and finished goods, property, plant, and equipment, intangible fixed assets and other items.

Total liabilities stood at ¥690.0 billion, an increase of ¥49.8 billion compared to December 31, 2012. This was due to increases in notes and accounts payable-trade and other items, despite a decrease in interest-bearing debt.

Equity stood at ¥546.6 billion, an increase of ¥342.4 billion compared to December 31, 2012, due in part to increases in common stock and capital surplus resulting from the issuance of new shares.

## (3) Qualitative information regarding consolidated earnings forecasts

Looking ahead, although growth in core brands and cost reductions are steadily progressing, net sales, operating income, ordinary income and net income for the full year are forecast to fall short of initial expectations. With regard to the reasons behind this outlook, in the Japan segment, sales of small-size products and high-revenue products are forecast to fall short of initial expectations amid intensified competition despite sales increases, and we plan to carry out aggressive marketing activities to foster and enhance core brands for the next fiscal year onwards. Furthermore, in the Overseas segment, the tough economic environment in Europe is expected to continue to have a detrimental effect.

In light of our results for the first nine months and other developments, we have revised the consolidated earnings forecasts for the fiscal year ending December 31, 2013, which were announced on July 3, 2013, as follows.

We have also changed the foreign exchange rates underlying our earnings forecasts (changes in main rates: from ¥123 to ¥128 against the euro and from ¥95 to ¥97 against the U.S. dollar). Furthermore, we regard the distribution of profits to shareholders to be one of our important management policies. In accordance with this view, our goal is to pay stable dividends with a targeted consolidated payout ratio of 30% or more of net income before amortization of goodwill. For the fiscal year ending December 31, 2013, although the amount of the dividends was not yet determined in the "Notice Concerning Consolidated Financial Results in Accordance with Listing on First Section of Tokyo Stock Exchange" released on July 3, 2013, we now plan to pay a fiscal year-end dividend of ¥58 per share, including a special dividend payment to commemorate the listing of our shares on the stock exchange. The breakdown of the ordinary dividend and special dividend components in this amount will be provided when the consolidated financial results for the full fiscal year is reported.

Revisions to the consolidated earnings forecasts for the fiscal year ending December 31, 2013 (from January 1, 2013 to December 31, 2013)

	Net sales	Operating income	Ordinary income	Net income	Net income per share
	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Yen)
Previous forecasts (A)	1,130,000	75,000	69,000	35,000	133.27
Revised forecasts (B)	1,120,000	70,500	65,500	31,000	118.04
Change in amount (B–A)	(10,000)	(4,500)	(3,500)	(4,000)	
Change (%)	(0.9)	(6.0)	(5.1)	(11.4)	_

Note 1: On April 16, 2013, the Company conducted a 1:500 share split whereby 1 share of common stock was split into 500 shares of common stock. The net income per share amounts were calculated on the assumption that the share split was conducted at the beginning of the fiscal year ending December 31, 2013.

Note 2: <Reference> EBITDA

For the fiscal year ending December 31, 2013 (forecasts): Revised forecast \$137.5 billion (previous forecast \$142.0 billion)

Net income before amortization of goodwill

For the fiscal year ending December 31, 2013 (forecasts): Revised forecast \$\ \pm 55.0 \text{ billion} (previous forecast \$\ \pm 59.0 \text{ billion})

#### 2. Matters Regarding Summary Information (Notes)

- (1) Changes in significant subsidiaries during the nine months ended September 30, 2013
  As a result of a new acquisition of shares, PEPSICO INTERNATIONAL VIETNAM
  COMPANY became a consolidated subsidiary from the second quarter ended June 30, 2013.
- (2) Application of specific accounting for preparing quarterly consolidated financial statements No items to report
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

  No items to report

# 3. Quarterly Consolidated Financial Statements (Unaudited)

# (1) Consolidated balance sheets

		(Millions of yen)
	As of December 31, 2012	As of September 30, 2013
Assets		
Current assets		
Cash and cash equivalents	26,069	284,945
Notes and accounts receivable-trade	114,470	140,263
Merchandise and finished goods	27,731	40,842
Work in process	2,402	3,558
Raw materials and supplies	14,621	19,945
Other	33,988	42,827
Allowance for doubtful accounts	(389)	(410)
Total current assets	218,895	531,972
Noncurrent assets	-	
Property, plant, and equipment	235,338	271,201
Intangible fixed assets		
Goodwill	349,929	367,306
Other	10,205	29,943
Total intangible fixed assets	360,135	397,250
Investments and other assets	<u> </u>	
Investment securities	15,781	17,495
Other	14,996	18,224
Allowance for doubtful accounts	(797)	(836)
Total investments and other assets	29,981	34,882
Total noncurrent assets	625,455	703,333
Deferred assets	99	1,305
Total	844,450	1,236,611

		(Millions of yen)		
	As of December 31, 2012	As of September 30, 2013		
Liabilities				
Current liabilities				
Notes and accounts payable-trade	93,465	113,552		
Electronically recorded obligations-operating	14,663	18,121		
Short-term borrowings	311,214	156,873		
Accrued income taxes	5,103	6,544		
Provision for bonuses	1,828	4,197		
Lease obligations	1,644	1,578		
Other	109,265	148,366		
Total current liabilities	537,186	449,235		
Long-term liabilities				
Long-term debt	30,483	156,913		
Liability for employee retirement benefits	6,815	6,504		
Retirement allowances for directors and audit and supervisory board members	32	22		
Lease obligations	3,247	2,893		
Other	62,410	74,413		
Total long-term liabilities	102,988	240,747		
Total liabilities	640,174	689,982		
Equity				
Shareholders' equity				
Common stock	30,000	168,384		
Capital surplus	54,395	192,779		
Retained earnings	122,609	134,391		
Total shareholders' equity	207,004	495,554		
Accumulated other comprehensive income (loss)				
Unrealized gain on available-for-sale securities	429	821		
Deferred gain on derivatives under hedge accounting	435	442		
Foreign currency translation adjustments	(17,521)	17,745		
Total accumulated other comprehensive income (loss)	(16,656)	19,009		
Minority interests	13,927	32,064		
Total equity	204,275	546,629		
Total	844,450	1,236,611		
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# (2) Consolidated statements of income and consolidated statements of comprehensive income Consolidated statements of income (cumulative)

		(Williams of year
	Nine months ended September 30, 2012	Nine months ended September 30, 2013
Net sales	747,274	837,157
Cost of sales	330,941	370,410
Gross profit	416,333	466,747
Selling, general, and administrative expenses	372,809	414,536
Operating income	43,523	52,210
Non-operating income		
Interest income	214	295
Equity in earnings of affiliates	_	365
Other	886	765
Total non-operating income	1,101	1,426
Non-operating expenses		
Interest expense	3,937	3,692
Other	385	1,451
Total non-operating expenses	4,322	5,144
Ordinary income	40,302	48,493
Extraordinary income		
Insurance income	_	1,049
Compensation income	260	_
Restructuring gain	_	2,281
Other	103	54
Total extraordinary income	364	3,385
Extraordinary loss		
Loss on disposal of property, plant, and equipment	2,536	1,820
Restructuring cost	_	1,831
Other	577	138
Total extraordinary losses	3,113	3,790
Income before income taxes and minority interests	37,552	48,088
Income taxes	19,434	20,372
Net income before minority interests	18,117	27,716
Minority interests in net income	2,504	3,199
Net income	15,613	24,516

# $Consolidated \ statements \ of \ comprehensive \ income \ (cumulative)$

	Nine months ended September 30, 2012	Nine months ended September 30, 2013
Net income before minority interests	18,117	27,716
Other comprehensive income		
Unrealized gain on available-for-sale securities	122	391
Deferred gain on derivatives under hedge accounting	6	6
Foreign currency translation adjustments	1,663	36,482
Share of other comprehensive income in associates	(8)	475
Total other comprehensive income	1,783	37,356
Total comprehensive income	19,900	65,073
Total comprehensive income attributable to:		
Owners of the parent (the Company)	17,662	60,182
Minority interests	2,238	4,890

## (3) Notes on premise of going concern

No items to report

#### (4) Segment information, etc.

- I. Nine months ended September 30, 2012
- 1. Information regarding sales and profit/loss by reportable segment

(Millions of yen)

	Reportable segments			Reconciliations	Consolidated
	Japan	Overseas (Note 4)	Total	(Note 1)	(Note 2)
Sales					
Sales to external customers	523,787	223,487	747,274	_	747,274
Intersegment sales or transfers	_	837	837	(837)	_
Total	523,787	224,325	748,112	(837)	747,274
Segment profit (Note 3)	26,748	31,691	58,440	(14,917)	43,523

Notes 1. The reconciliations of segment profit represent amortization of goodwill unallocated to each reportable segment.

- 2. The segment profit is adjusted with operating income described on the quarterly consolidated statements of income.
- 3. The EBITDA for each reportable segment is as follows:

(Millions of yen)

			(Infilitions of Juli)	
	Japan	Overseas	Total	
Segment profit	26,748	31,691	58,440	
Depreciation and amortization	20,537	6,309	26,846	
EBITDA*	47,286	38,001	85,287	

<sup>\*</sup>EBITDA is the sum of segment profit and depreciation and amortization.

4. The breakdown of sales, profit and EBITDA of overseas segment expressed below has been categorized by the location of the local group companies' parent company.

(Millions of yen)

	Europe	Oceania	Asia	Americas	Total
Sales					
Sales to external customers	97,136	23,069	54,897	48,383	223,487
Intersegment sales or transfers	837	-	_	-	837
Total	97,974	23,069	54,897	48,383	224,325
Segment profit	18,597	3,020	4,935	5,138	31,691
Depreciation and amortization	2,466	850	1,259	1,732	6,309
EBITDA	21,064	3,870	6,196	6,870	38,001

2. Information regarding impairment loss on noncurrent assets, goodwill and negative goodwill, etc. by reportable segment

(Significant impairment loss on noncurrent assets) No items to report

(Significant change in amount of goodwill) No items to report

(Significant gain on negative goodwill) No items to report

## II. Nine months ended September 30, 2013

1. Information regarding sales and profit/loss by reportable segment

(Millions of yen)

	Reportable	e segments		Reconciliations (Note 1)	Consolidated (Note 2)
	Japan	Overseas (Note 4)	Total		
Sales					
Sales to external customers	542,004	295,152	837,157	_	837,157
Intersegment sales or transfers	_	736	736	(736)	_
Total	542,004	295,889	837,894	(736)	837,157
Segment profit (Note 3)	32,400	37,034	69,434	(17,223)	52,210

- Notes 1. The reconciliations of segment profit represent amortization of goodwill unallocated to each reportable segment.
  - 2. The segment profit is adjusted with operating income described on the quarterly consolidated statements of income.
  - 3. The EBITDA for each reportable segment is as follows:

#### (Millions of yen)

			(	
	Japan	Overseas	Total	
Segment profit	32,400	37,034	69,434	
Depreciation and amortization	22,116	9,457	31,573	
EBITDA*	54,516	46,491	101,007	

<sup>\*</sup>EBITDA is the sum of segment profit and depreciation and amortization.

4. The breakdown of sales, profit and EBITDA of overseas segment expressed below has been categorized by the location of the local group companies' parent company.

	Europe	Oceania	Asia	Americas	Total
Sales					
Sales to external customers	120,856	28,708	90,761	54,827	295,152
Intersegment sales or transfers	736	-	-	-	736
Total	121,592	28,708	90,761	54,827	295,889
Segment profit	21,676	3,176	6,303	5,877	37,034
Depreciation and amortization	3,222	925	3,268	2,040	9,457
EBITDA	24,898	4,102	9,571	7,917	46,491

2. Information regarding impairment loss on noncurrent assets, goodwill and negative goodwill, etc. by reportable segment

(Significant impairment loss on noncurrent assets) No items to report

(Significant change in amount of goodwill) No items to report

(Significant gain on negative goodwill) No items to report

#### (5) Notes on substantial changes in the amount of shareholders' equity

The Company issued new shares by general public offering (public offering by book-building method) in Japan and by offering shares for subscription in overseas markets focusing on Europe and the U.S. (However, in the U.S., the shares were sold to qualified institutional investors only as per Rule 144A based on the United States Securities Act), and payment was completed on July 2, 2013. As a result of this new issuance, common stock and capital surplus each increased by ¥138,384 million in the third quarter ended September 30, 2013. As of September 30, 2013, common stock was ¥168,384 million and capital surplus was ¥192,779 million.