

Board of Directors

As of May 1, 2016



President & Chief Executive Officer, Member of the Board, Representative Director
Saburo Kogo



Senior Managing Director, Member of the Board
Nobuhiro Kurihara



Senior Managing Director, Member of the Board
Yukio Okizaki



Director, Member of the Board
Nobuhiro Torii



Director, Member of the Board
Yoshihiko Kakimi



Director, Member of the Board
Masato Tsuchida



Director, Member of the Board
Hachiro Naiki



Director, Member of the Board
Outside Director
Yukari Inoue



Director and Member of the Audit & Supervisory Committee
Kozo Chiji



Outside Director and Member of the Audit & Supervisory Committee
Yukihiro Uehara



Outside Director and Member of the Audit & Supervisory Committee
Harumichi Uchida



FINANCIAL SECTION

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Management's Discussion and Analysis of Financial Condition and Results of Operations

Operating Environment and Initiatives in the Fiscal Year Ended December 31, 2015

In the fiscal year ended December 31, 2015, there was a gradual recovery in the global economy overall despite continuing uncertainty in the environment. In Japan, the economy continued to follow a path of gradual recovery, exhibiting such signs as firm consumer spending.

Amid these circumstances, the Suntory Beverage & Food Limited Group (the Group) strived to grow both its Japanese and overseas businesses further through brand reinforcement and new demand creation under its philosophy of proposing premium and unique products that match the tastes and needs of consumers, and enriching consumers' lives. By utilizing the expertise of each company, the Group also worked to improve the quality of products throughout the Group and to strengthen earning capacity through cost reductions.

In the Japan segment, in addition to reinforcing core brands with a focus on the *Suntory Tennensui* series and *Boss* coffee series, the Group launched products with new value such as *Lemongina* and *Suntory Yogurina & Minami-Alps Tennensui*, and strengthened high-value-added products such as *Iyemon Tokucha* and *Suntory Black Oolong Tea* as part of efforts to create new demand.

In the overseas segment, the Group further reinforced core brands and reduced costs in each region. In Europe, the Group worked to create a more effective management information infrastructure to promote the creation of synergy through cooperation between the Orangina Schweppes Group and the Lucozade Ribena Suntory Group. Furthermore, in Asia, the Group worked to strengthen its sales and production structures.

Analysis of Results of Operations

In the fiscal year ended December 31, 2015, net sales rose 9.8% year on year, to ¥1,381 billion. Gross profit increased 10.2% year on year, to ¥752.6 billion.

Selling, general, and administrative expenses amounted to ¥660.6 billion, consisting primarily of promotion expenses and sales commissions totaling ¥300 billion, advertising costs amounting to ¥57 billion, and labor expenses totaling ¥110.7 billion. Operating income rose 7.0%, to ¥92.0 billion.

Other expenses—net decreased 18.8% year on year, to ¥12.6 billion, primarily due to recording a gain on step acquisitions of ¥15.7 billion.

As a result of the above, net income increased 17.2%, to ¥42.5 billion. In addition, basic net income per share was ¥137.42.

The Group uses EBITDA (calculated as the aggregate of [i] operating income, [ii] depreciation and amortization, and [iii] amortization of goodwill) as a key performance indicator to monitor trends in the Group's operating results. In the fiscal year ended December 31, 2015, EBITDA was ¥175.5 billion, up 9.0% year on year. EBITDA for the Japan segment was ¥79.8 billion, an increase of 4.1%, and ¥97.2 billion for the overseas segment, an increase of 15.2%.

Segment Performance

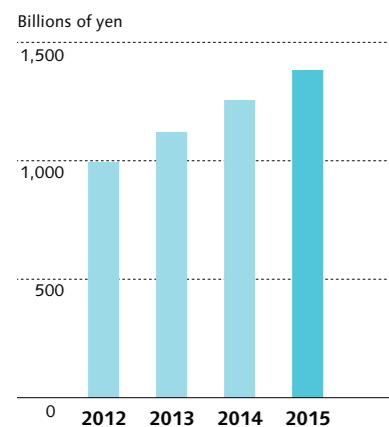
Japan Segment

Net sales: ¥806.9 billion (+11.7% YoY)
 Segment profit: ¥46.7 billion (+0.2% YoY)
 EBITDA: ¥79.8 billion (+4.1% YoY) (Reference)

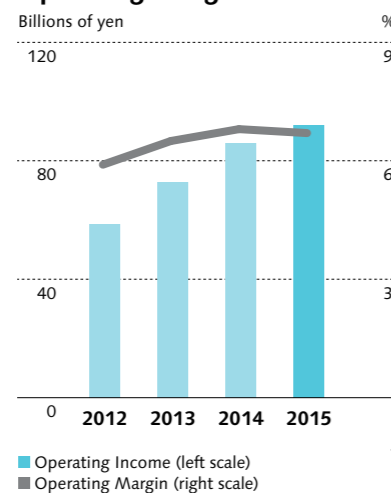
In the *Suntory Tennensui* series, the Group promoted the brand's original value by emphasizing its qualities of "clear & tasty" and "natural & healthy." Sales of small-size format products including *Suntory Minami-Alps Tennensui* were strong, and *Suntory Yogurina & Minami-Alps Tennensui*, which was launched in April, contributed considerably to sales. As a result, sales volume for the series as a whole grew significantly.

In the *Boss* coffee series, the Group aggressively developed topical television commercials while expanding the lineup to match the diverse needs of consumers. The Group carried out renewals of core products *Premium Boss*, *Rainbow Mountain Blend*, *Zeitaku Bito*, *Muto Black*, and *Café au Lait*. In addition, *Premium Boss Black* and *Premium Boss Bito*, which were launched in the bottle-shaped canned coffee market and are showing striking growth, performed strongly. As a result, sales volume for the range as a whole grew steadily.

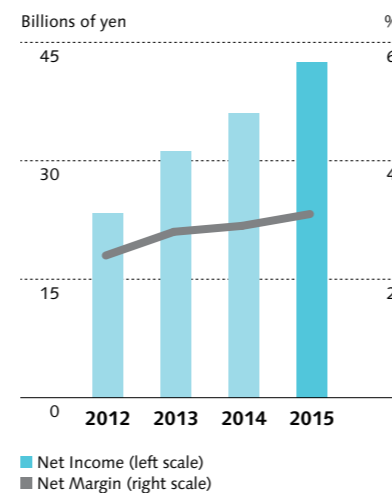
Net Sales



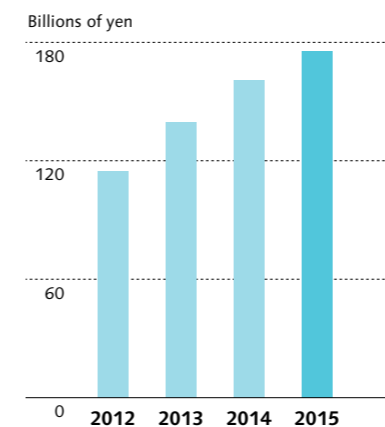
Operating Income and Operating Margin



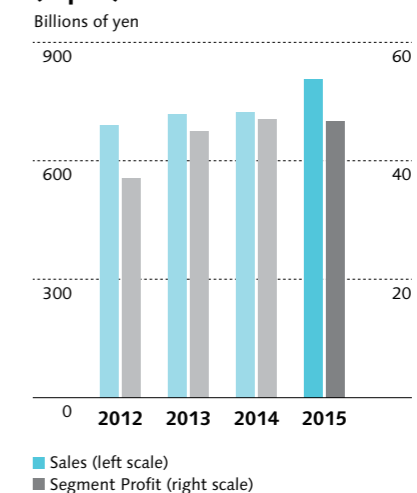
Net Income and Net Margin



EBITDA



Sales and Segment Profit (Japan)



In the *Iyemon* series, although the sales volume for the range as a whole was level year on year, the FOSHU (Foods for Specified Health Uses) green tea *Iyemon Tokucha* continued to grow significantly in the third year since it was launched. In addition, *Iyemon* was well received by consumers for its new proposals for adjusting flavors to suit the season and the changes to consumer drinking styles and scenes.

In the *Pepsi* series, the Group newly launched *Pepsi Strong Zero* and *Pepsi Strong* in June and although the products became topical, the sales volume fell year on year.

The sales volume of the *Suntory Oolong Tea* series fell year on year, despite continued marketing activities.

The sales volume of the *Green DAKARA* series rose year on year overall with steady sales for the barley tea *Green DAKARA Yasashii Mugicha*, which was renewed in June. In the *Orangina* series, the launch of *Lemongina*, which was jointly developed with Orangina Schweppes Group, and a limited-time product also contributed to sales results. As a result, the sales volume for the series as a whole grew significantly.

SBF made a contribution to market expansion of FOSHU drink products, which are attracting attention on the back of increasing health consciousness, and is establishing a strong position in this market. In addition to *Iyemon Tokucha*, which continued to sell strongly, *Suntory Black Oolong Tea*, for which the contents and packaging were renewed in March, also sold strongly. The total sales volume of FOSHU drink products including *Pepsi Special*, *Suntory Goma Mugicha*,

and *Boss Black* bottle-shaped canned coffee rose considerably year on year.

The Group's initiatives to improve profitability consisted of not only strengthening sales of high-value-added products such as FOSHU drink products and small-size format products such as 500ml PET bottles, but also continuing to reduce manufacturing costs by such means as introducing bottle-shaped canned coffee manufacturing facilities. On the other hand, the Group incurred costs from a temporary stoppage in shipments caused by supply-demand imbalances for *Lemongina* and *Suntory Yogurina & Minami-Alps Tennensui*, as well as from aggressive marketing activities. The Group worked to establish a stable supply system through such efforts as introducing a new manufacturing line at the Suntory Tennensui Minami-Alps Hakushu Water Plant.

Furthermore, on July 31, the Japan Beverage Group ("JB") and the JT A-Star Group ("JTA") newly joined the Group, and the Group started the "full-line beverage service business," which satisfies a wide range of consumer needs.

Overseas Segment

Net sales: ¥574.1 billion (+7.3% YoY)
 Segment profit: ¥74.0 billion (+14.9% YoY)
 EBITDA: ¥97.2 billion (+15.2% YoY) (Reference)

In Europe, aggressive marketing activities were conducted centering on core brands such as *Orangina*, *Oasis*, *Schweppes*, *Lucozade*, and *Ribena*. In France,

the Group worked on realizing innovation in brand communication such as by carrying out new advertising activities for *Orangina*. In Spain, sales continued to be strong, centering on Schweppes in the area of sales in the on-premise market, which the Group has been concentrating on. In the U.K., efforts to strengthen brands continued, by means such as the launch of new products under the *Lucozade* brand and aggressive marketing activities. Furthermore, with the aim of accelerating growth in Europe as a whole, the Group not only carried out cost reductions but also continued work to optimize its business foundation and create synergy.

In Asia, although the unstable economic environment continued to affect its business, the Group worked to strengthen its business foundation and conducted marketing activities centering on core brands in each country. In the health food business, in Thailand, the Group conducted promotions to celebrate the 180th anniversary of the launch of *BRAND'S Essence of Chicken*. In the beverage business, a tough business environment continued in some areas such as in Indonesia, where the business was affected by an economic slowdown. In Vietnam, however, the Group implemented initiatives such as expanding the areas where Suntory brands are on sale and strengthening production structures by means such as expansions of production lines, and sales of the Suntory brand *TEA+* grew significantly, in addition to PepsiCo brands. Sales were also strong in areas including Malaysia, where the Group established new sales structures.

In Oceania, in addition to revitalizing its mainstay energy drink *V*, the Frucor Group worked to expand sales by launching new products and conducting aggressive marketing activities for the Suntory brand *OVI*.

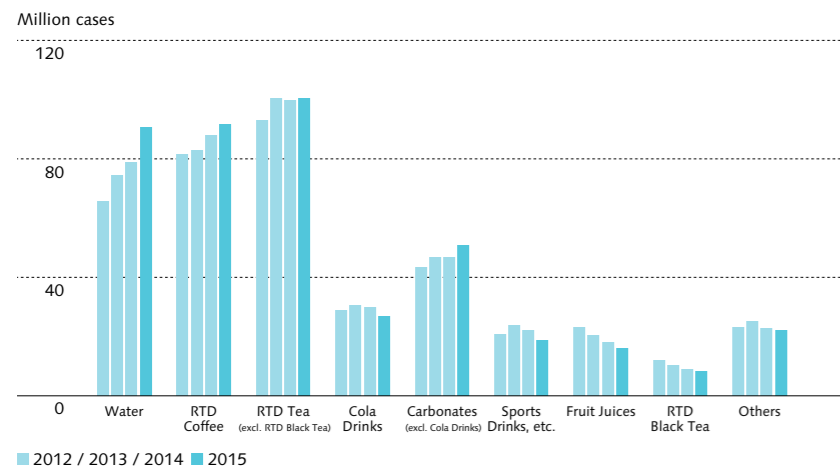
In the Americas, the Group improved business efficiency by such means as carrying out initiatives to integrate distribution bases, and further promoted PepsiCo brand products, focusing on the state of North Carolina.

In addition to activities to expand sales in each area, the Group strove to further improve quality and strengthen earning capacity by research and development and by reduction of costs through sharing the know-how among all Group companies.

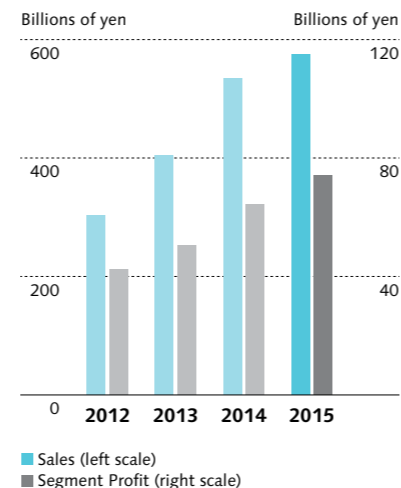
R&D Activities

The R&D divisions believe that great taste, underpinned by safety and reliability, lies at the heart of the value of each product. Accordingly, R&D divisions and departments established in Japan and overseas are working to develop high-value-added products. In the fiscal year ended December 31, 2015, R&D costs in the Japan segment and the overseas segment were ¥6.3 billion and ¥3.2 billion, respectively, resulting in total R&D costs of ¥9.5 billion.

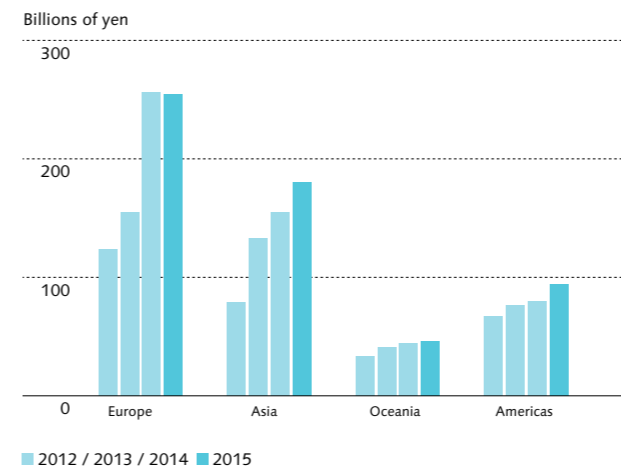
Sales Volume by Category (Japan)



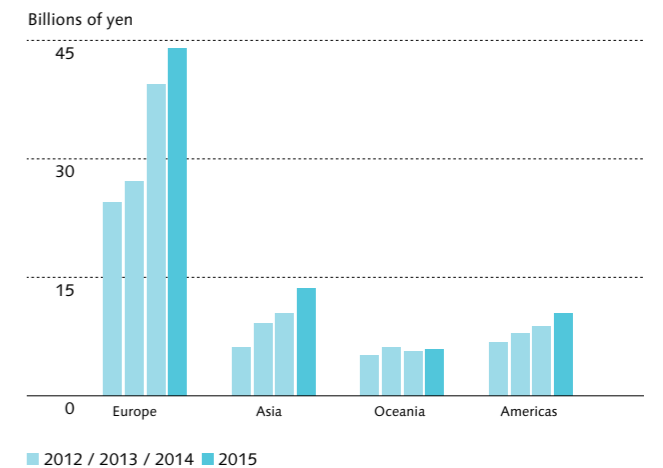
Sales and Segment Profit (Overseas)



Net Sales by Geographic Area (Overseas)



Segment Profit by Geographic Area (Overseas)



Analysis of Financial Condition

Total assets as of December 31, 2015 stood at ¥1,484.4 billion, an increase of ¥95.3 billion compared to December 31, 2014. The main factors were increases in goodwill and other items.

Total liabilities stood at ¥857.5 billion, an increase of ¥104.1 billion compared to December 31, 2014. The main factors were increases in interest-bearing debt, lease obligations, and other items.

Equity stood at ¥626.9 billion, a decrease of ¥8.7 billion compared to December 31, 2014, due in part to a decrease in retained earnings resulting from payments of cash dividends and a decrease in foreign currency translation adjustments, despite other factors including an increase in retained earnings resulting from the recording of net income.

As a result of the above, shareholders' equity ratio was 39.3% and equity per share was ¥1,888.33.

Cash Flows

Cash and cash equivalents as of December 31, 2015 amounted to ¥97.7 billion, a decrease of ¥7.8 billion compared to December 31, 2014.

Net cash provided by operating activities was ¥145.7 billion, an increase of ¥37.1 billion compared to the previous fiscal year. This was mainly the result of income before income taxes and minority interests of ¥79.5 billion and depreciation and amortization of ¥56.3 billion and others.

Net cash used in investing activities was ¥188.8 billion, an increase of ¥121.4 billion compared to the previous fiscal year. This was mainly the result of purchases of investments in subsidiaries and other assets resulting in changes in scope of consolidation of ¥134.3 billion and purchases of property, plant, and equipment and intangible fixed assets of ¥59.1 billion and others.

Net cash provided by financing activities was ¥38.5 billion, an increase of ¥24.8 billion compared to the previous fiscal year. This was mainly the result of proceeds from long-term debt of ¥103.8 billion and others.

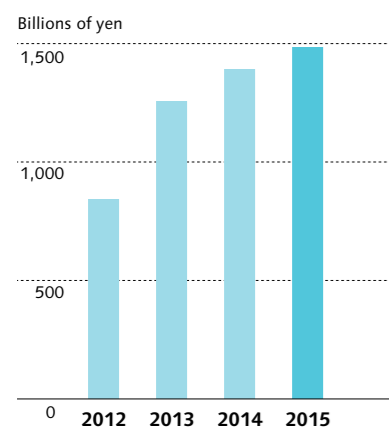
Capital Expenditures

In the fiscal year ended December 31, 2015, the SBF Group invested a total of ¥63.5 billion on capital expenditures to increase its manufacturing capacity, strengthen its sales capability, improve the quality of its products, and streamline its businesses.

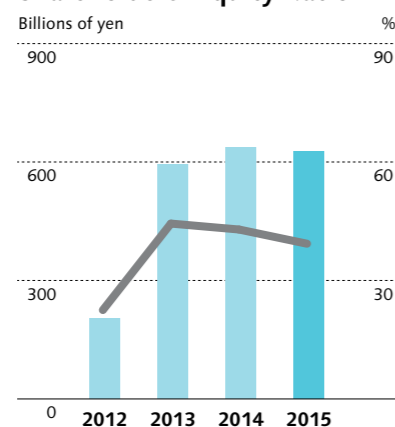
In the Japan segment, the SBF Group invested ¥31.8 billion on capital expenditures, primarily to increase its manufacturing capacity, streamline its businesses, and install new vending machines.

In the overseas segment, the SBF Group invested ¥31.7 billion on capital expenditures, primarily to increase its manufacturing capacity and streamline its businesses.

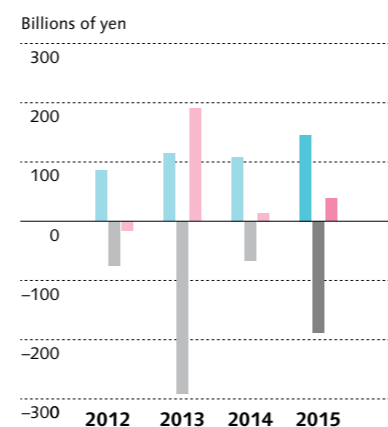
Total Assets



Equity and Shareholders' Equity Ratio



Cash Flows



Dividend Policy

The SBF Group believes in the prioritization of strategic investments, as well as capital expenditures for the pursuit of sustainable revenue growth, in increasing the value of our business, which will benefit our shareholders. In addition, we view an appropriate shareholder return as one of our core management tasks. While giving due consideration to providing a stable return and maintaining robust internal reserves for the future, the SBF Group intends to pursue a comprehensive shareholder return policy that also takes into account our business results and future funding needs. Specifically, we aim to stably increase dividends on the basis of profit growth with a targeted consolidated payout ratio of 30% or more for net income before amortization of goodwill.* Looking to the medium and long term, the SBF Group also considers increasing the payout ratio depending on such factors as the need for funds and the progress in profit growth. The SBF Group's basic policy is to declare dividends twice a year in the form of interim and year-end dividends.

Determinations regarding year-end dividends are made at the annual general meeting of shareholders, while interim dividends are determined by the Board of Directors.

For the fiscal year under review, the SBF Group declared an annual dividend of ¥68 per share, comprising an interim dividend of ¥33 per share.

As noted above, the SBF Group uses internal reserves for strategic investments in future business expansion and capital expenditures to strengthen its core businesses. The SBF Group's Articles of Incorporation provide that interim dividends with a record date of June 30 of every year may be declared by a resolution of the Board of Directors.

The dividend payments for the fiscal year under review are as follows.

| Date of determination | Total dividend amount (millions of yen) | Dividend per share (yen) |
|---|---|--------------------------|
| August 6, 2015 Board of Directors | 10,197 | 33 |
| March 30, 2016 Ordinary general meeting of shareholders | 10,815 | 35 |

* This figure represents the sum of net income and amortization of goodwill.

Outlook for the Fiscal Year Ending December 31, 2016

The SBF Group has expanded its business foundation through the listing of its shares on the Tokyo Stock Exchange and through conducting various M&A activities. Utilizing this business foundation, the SBF Group aims to accelerate the pursuit of self-sustainable growth in each area of its operations while creating synergies and advancing comprehensive expansion. As a result, the SBF Group has formulated management strategies for the 2015–2017 period. In the fiscal year ending December 31, 2016, in order to achieve success with these strategies, the SBF Group will work to further solidify its business foundation both in Japan and overseas. In this way, the SBF Group aspires for growth in sales and profits in each area of operation. For details on these initiatives, please refer to pages 6 and 7.

In the fiscal year ending December 31, 2016, the Group expects consolidated net sales of ¥1,430.0 billion, up 3.5% year on year, operating income of ¥90.0 billion, down 2.2%, ordinary income of ¥86.5 billion, up 4.4%, and net income attributable to owners of the parent of ¥40.5 billion, down 4.6%.

<Reference>

EBITDA (the sum of all segment profit and depreciation and amortization) is expected to be ¥180 billion, up 2.5% year on year, and net income before amortization of goodwill is expected to be ¥70 billion, up 0.4% year on year.

The main foreign exchange rates underlying the outlook for the next fiscal year are ¥125 against the euro and ¥118 against the U.S. dollar.

Business and Other Risks

Our business, financial condition, and operating results could be materially adversely affected by the factors discussed below. The risks outlined below are those identified by Suntory Beverage & Food Limited and its consolidated subsidiaries as of March 31, 2016.

(1) Risks related to product development and supply

The beverage and food industry is highly susceptible to changes in consumer preferences. In order to generate revenues and profits, we must have product offerings that appeal to consumers. Although we strive to effectively monitor changes in the markets for our products, there is no assurance that we will develop new products that appeal to consumers. In particular, one element of our product strategy is to introduce products that appeal to health-conscious consumers, but we may face increased competition as other manufacturers also focus on products that emphasize health. Any significant changes in consumer preferences or any inability on our part to anticipate or react to such changes could result in reduced demand for our products and erosion of our competitiveness, and impact our operating results and financial position.

In regard to product supply, while we make predictions for consumer demand and design plans related to supply and demand based on such factors as consumer preferences, there is a possibility that we will not be able to appropriately respond to demand in the event that it exceeds the Group's estimations. In such an event, the Group would lose opportunities for sales, and the Group's brand image would also be adversely affected. There is also a possibility that demand for the Group's products would decrease. Such circumstances could have an impact on the Group's business performance and financial position.

In addition, the Group's continued success is also dependent on its ability to innovate, which includes maintaining a robust pipeline of new products and improving the effectiveness of product packaging and marketing efforts. While we devote significant resources to promoting our brands and new product launches, there can be no assurance as to our continued ability to develop and launch successful new products or to effectively execute our marketing programs. Any failure on our part to implement effective sales policies that respond to market trends and technological innovations, achieve appropriate innovation, or successfully launch new products could decrease demand for our products by negatively affecting consumer perception of our brands, as well as result in inventory write-offs and other costs.

(2) Risks related to competition

The beverage and food industry is highly competitive. We compete with major international beverage companies that, like us, operate in multiple geographic areas, as well as numerous companies that are primarily local in operation. Large competitors can use their resources and scale to rapidly respond to competitive pressures and changes in consumer preferences by introducing new products, reducing prices or increasing promotional activities. We also compete with a variety of smaller, regional and private label manufacturers, which may have historical strengths in particular geographic markets or product categories. Our inability to compete effectively could have an impact on our operating results and financial condition.

(3) Risks related to potential acquisitions and joint ventures

Identifying and taking advantage of additional acquisition and market entry opportunities in Japan, Europe, other developed markets and emerging markets is an important part of our growth strategy. Accordingly, we regularly evaluate potential acquisitions and joint ventures, some of which are large in size or otherwise substantial. Potential issues associated with these activities could include, among others:

- we may be unable to identify appropriate acquisitions and other opportunities or may be unable to agree on terms with potential counterparties, due to competing bids, among other reasons;
- we may fail to receive necessary consents, clearances and approvals in connection with an acquisition or joint venture;
- we may be unable to raise necessary capital on favorable terms;
- in entering new geographic markets or product segments, we may change our business profile and face challenges with which we are unfamiliar or fail to anticipate; and
- we may be unable to realize the full extent of the profits or cost savings that we expect to realize as a result of an acquisition or the formation of a joint venture.

If we do not successfully execute our acquisition and joint venture strategy, we may be unable to realize our medium- and long-term growth objectives.

(4) Risks related to international operations

Our global operations and ongoing investment in developed and especially emerging markets mean we are subject to risks involved in international operations generally. Such risks include among others:

- the need to comply with differing or undeveloped legal, regulatory and tax regimes;

- negative economic or political developments;
- fluctuations in exchange rates; and
- disruptions from extraordinary events such as terrorism, political instability, civil unrest or epidemics such as SARS or avian flu.

We also intend to leverage our product development expertise and existing product portfolio in Japan and key overseas Group companies to expand our product offerings in other markets. However, there can be no assurance that our existing products, variants of our existing products or new products that we make, manufacture, market or sell will be accepted or successful in other markets, due to local competition, product price, cultural differences or other factors. If we are unable to develop products that appeal to consumers in new markets in which we have little or no prior experience, our ability to realize our growth objectives could be adversely affected.

(5) Risks related to business plans and management strategies

We have developed the management strategies and established certain long-term business strategies and goals. Although we believe that our plan and these strategies and goals will help us achieve medium- and long-term growth, there can be no assurance that we will be successful in implementing our plan, executing our strategies or achieving our goals. In order to reach our medium- and long-term goals, we will need to achieve growth organically and through acquisitions and joint ventures. In addition to the risks we face in sourcing acquisition and joint venture opportunities and executing and integrating acquisitions and joint ventures as noted in Item (3) above, we also face risks in achieving organic growth in our existing operations. For example, we may not succeed in implementing business strategies to introduce high-value-added products or to achieve targeted supply chain cost efficiencies.

(6) Risks related to our product safety

As a beverage and food manufacturer, the safety of our products is vital to our business and we strive to comply with applicable rules and regulations and ensure that our products meet all required quality standards. In addition, we have adopted various quality, environmental, and health and safety standards in our operations. However, despite our efforts, our products may not meet these standards or could otherwise become contaminated. Such failure to meet our standards or contamination of our products could occur in our own operations or those of third-party manufacturers, distributors or suppliers, who we do not control. This could result in expensive production interruptions, recalls or liability claims and harm the affected brand and our corporate reputation. Moreover, negative publicity could be generated from unfounded or nominal liability claims or limited recalls.

(7) Risks related to distribution channels

We sell our products through multiple channels, including wholesalers and major retail groups. In Japan, our vending machine network, among others, is also an important distribution channel. Challenges we face with respect to our distribution channels include:

- consolidation among retail groups in many markets has resulted in large, sophisticated retailers with strong bargaining power in terms of pricing and sales promotions. The loss of significant customers, or unfavorable changes to pricing and other terms, could adversely affect our results of operations;
- independent retailing groups, including those in Japan, are introducing competitively priced private label products that contribute to intensifying price competition; and
- the Japanese market is relatively saturated in terms of vending machines, resulting in increased price competition. In addition, sales per machine may decrease due to increased competition from an increase in convenience store locations.

These risks related to our distribution channels could impact our results of operations and financial condition.

(8) Risks related to economic conditions

Unfavorable economic conditions, such as a future recession or economic slowdown in Japan or in other major markets, could negatively affect the affordability of, and consumer demand for, our products. Under challenging economic conditions, consumers may seek to reduce discretionary spending by forgoing purchases of our products or by shifting away from our products to lower-priced offerings from other companies. Weak consumer demand for our products in Japan or in other major markets could reduce our profitability and negatively affect our results of operations and financial position.

The Japanese government plans to increase the rate of consumption tax from the current 8% to 10% in April 2017. It is unclear what impact these increases will have on our sales in Japan or whether we will be able to maintain current margin levels following such increases. Furthermore, Japan's long-term demographic trends generally point to an aging and declining population. This could have a negative impact on consumer demand. If the tax increases or Japan's demographic trends result in decreased demand for our products or increased pricing pressure, they may have a negative effect on our results of operations and financial position.

(9) Risks related to foreign exchange rate fluctuations

We purchase certain raw materials internationally using currencies other than the Japanese yen, principally the U.S. dollar. Although we use derivative financial instruments to reduce our net exposure to exchange rate fluctuations, such hedging instruments do not protect us against all fluctuations and our business and financial performance could be adversely affected. In addition, because our consolidated financial statements are presented in Japanese yen, we must translate revenues, income and expenses, as well as assets and liabilities, of overseas subsidiaries into Japanese yen at exchange rates in effect during or at the end of each reporting period. Therefore, foreign exchange rate fluctuations could impact our results of operations and financial position.

(10) Risks related to interest rate fluctuations

We finance a portion of our operations through interest-bearing loans and in the future we may conduct debt financing through loans, the issuance of corporate bonds or other means. In addition, we may engage in fundraising to finance future acquisitions. Although we use fixed-interest transactions and derivative instruments to manage our interest rate exposure, large increases in interest rates could have an adverse effect on our financial condition and results of operations.

(11) Risks related to goodwill and trademarks

As of December 31, 2015, the Group's consolidated intangible assets stood at ¥711.4 billion. Among these, goodwill was ¥454.2 billion and trademarks were ¥188.5 billion. The majority of goodwill is related to the acquisition of shares in the Orangina Schweppes Group and Japan Beverage Holdings Inc. Furthermore, most of the trademarks are related to the manufacture and sales business of Lucozade and Ribena, which were acquired from GlaxoSmithKline plc.

We may record additional goodwill and trademarks as a result of conducting new acquisitions and joint ventures in the future. We are required to regularly assess our consolidated intangible assets for any signs of impairment. In cases where we determine that these consolidated intangible assets are impaired, we are required to post an impairment loss. The recording of such an impairment loss could have an adverse effect on our results of operations and financial position.

(12) Risks related to procurement of raw materials

The principal raw materials we use in our business are aluminum, steel cans and ends, glass bottles, PET bottles and caps, paperboard packaging, coffee beans, tea leaves, juice, fruit, sweeteners and other ingredients.

The price of these materials is affected by changes in weather patterns and supply and demand in the relevant global markets. Additionally, conversion of raw materials into our products for sale also uses electricity and natural gas. The cost of the raw materials and energy can fluctuate substantially. Continued increases in the prices of these raw materials and energy could exert pressure on our costs and we may not be able to pass along any such increases to the sales price of our products, which could negatively affect our business, results of operations and financial position.

In addition, some raw materials we use are sourced from industries characterized by a limited supply base. Although we believe we have strong relationships with our suppliers, we could suffer raw material shortages if they are unable to meet our requirements. The failure of our suppliers to meet our needs could occur for many reasons, including fires, climate change, natural disasters, adverse weather conditions, manufacturing problems, epidemic, crop failures, strikes, transportation issues, supply interruptions, government regulation, political instability, and terrorism. Some of these risks may be more acute in cases in which the supplier or its facilities are located in countries or regions where there is a high risk that the aforementioned circumstances will occur. Changing suppliers can require long lead times and any significant interruption to supply over an extended period of time could substantially harm our business, results of operations, and financial position.

(13) Risks related to water supply

Water is the main ingredient in substantially all our products, and water resources in many parts of the world are facing unprecedented challenges from population pressures, pollution, poor management and the impact of climate change. As demand for water resources increases around the world, companies that depend on abundant water resources, including us, may face increased production costs or capacity constraints which could adversely affect our profitability or growth strategy over the long term.

(14) Risks related to weather conditions

Sales of certain types of our products are significantly influenced by weather conditions. We ordinarily record our highest sales volume levels during hotter weather in the spring and summer months, but unseasonably cool weather conditions during this period could depress demand for our products and negatively impact our results of operations and financial position.

(15) Risks related to environmental problems

Recognizing that the global natural environment constitutes one of our management resources, we are working in earnest to implement environmental preservation activities, in an effort to hand a sustainable society to future generations. We are striving to thoroughly reduce water usage, cut CO₂ emissions, convert waste materials into useful resources and recycle containers. In the course of executing business operations, we comply with various related environmental regulations. However, in the event of global environmental problems due to global climate change, resource depletion and other issues; environmental pollution caused by accidents, mishaps and other events; and higher cost outlays for investment in new equipment mainly due to amendments in relevant laws and regulations, our results of operations and financial position could be negatively affected.

(16) Risks related to supply chains

We and our business partners source materials and conduct manufacturing activities globally. Using supply chain management techniques to lower costs and improve profitability is one element of our business strategy, but we may not be able to achieve the targeted efficiencies, due to factors beyond our control. Damage or disruption to our manufacturing or distribution capabilities due to any of the following could impair our ability to make, manufacture, distribute or sell our products: adverse weather conditions or natural disasters; transportation problems; government action; fire; climate change; political instability; terrorism; pandemic; industrial accidents or other occupational health and safety issues; labor shortages; or strikes and other labor disputes. Failure to take adequate steps to mitigate the likelihood or potential impact of such events, or to effectively manage such events if they occur, could adversely affect our business, financial condition and results of operations, as well as require additional resources to restore our supply chain.

(17) Risks related to management team and employees

Our continued growth requires us to hire, retain and develop our leadership driven management team and highly skilled workforce. We must hire talented new employees and then train them and develop their skills and competencies. Any unplanned turnover or our failure to develop an adequate succession plan for current management positions could deplete our institutional knowledge base and erode our competitive advantage.

Our operating results and financial position could be adversely affected by increased costs due to increased competition for employees, higher employee turnover or increased employee benefit costs.

(18) Risks related to employee retirement benefit obligations

Our costs related to employee retirement obligations are calculated based on actuarial assumptions and estimates such as an assumed discount rate and estimated returns from employee retirement plan assets. A divergence of actual results from our assumptions or estimates, or a change in those assumptions and estimates, could adversely affect our results of operations and financial position.

(19) Risks related to information systems and services

We depend on key information systems and services to accurately and efficiently transact our business, interface with customers, provide information to management, and prepare financial reports, among other activities. In addition, we rely on third-party providers, including a subsidiary of Suntory Holdings Limited, for a number of key information systems and business processing services. Although we have implemented policies and procedures to increase the security of these systems and services, they are vulnerable to interruptions or other failures resulting from, among other things, hardware, software, equipment, or telecommunications defects and failures, processing errors, earthquakes and other natural disasters, terrorists attacks, computer virus infections, computer hacking, unauthorized access with malicious intentions, or any other security issues or supplier defaults. Security, backup, and disaster recovery measures may not be adequate or implemented properly to avoid such disruptions or failures.

(20) Risks related to legal compliance

We are subject to a variety of national and local laws and regulations in Japan, Europe, Asia, Oceania, the Americas and the other regions in which we do business. These laws and regulations apply to many aspects of our business activities including the manufacture, labeling, transportation, advertising and sale of our products. In particular, if an accident or non-compliance with these laws or regulations results in environmental pollution, we could be subject to claims or sanctions and incur increased costs. Due to our global operations, we must also comply with anti-corruption provisions of Japanese law or foreign statutes. Violations of applicable laws or regulations could damage our reputation or result in regulatory or private actions with substantial penalties or damages. In addition, any significant change in such laws or regulations or their interpretation, or the introduction of higher standards or more stringent laws or regulations, could result in increased compliance costs.

Recently, a number of jurisdictions have introduced or have been considering measures such as special excise taxes and new labeling requirements, serving sizes or other restrictions on the sale of sweetened soft drinks including carbonated soft drinks on health grounds. Although we believe our product portfolio has a much higher proportion of non-carbonated and healthy products as compared to other global beverage firms, any such regulatory measures could adversely affect our results of operations and financial position.

(21) Risks related to the reputation of our brands

Maintaining a good reputation globally is critical to selling our branded products. Product contamination or tampering; the failure to maintain high standards for product quality, safety and integrity, including with respect to raw materials and ingredients obtained from suppliers; or allegations of product quality issues, mislabeling or contamination, even if untrue, may harm our reputation and reduce demand for our products or cause production and sales disruptions. If any of our products fail to meet health or safety standards, cause injury to consumers or are mislabeled, we may have to engage in a product recall and/or be subject to liability. Furthermore, Suntory Holdings Limited and other Suntory Group companies not under our control also use the "Suntory" brand. Similar problems or compliance failures on the part of such companies could also contribute to negative perceptions of our brand. Damage to our reputation or loss of consumer confidence in our products for any of these or other reasons could result in decreased demand for our products and could have a material adverse effect on our business, financial condition and results of operations, as well as require additional resources to rebuild our reputation.

(22) Risks related to intellectual property

We license the "Suntory" brand from our Parent, Suntory Holdings Limited, and expect to continue to do so in the future. If our license is terminated, including because we are no longer a subsidiary of our Parent, our corporate image and marketing efforts could be impacted, and we could be required to make a significant investment in rebranding.

We also license various other trademarks from third parties and license our own trademarks to third parties.

For trademarks licensed from third parties, the licensor may terminate the license arrangement or other agreements. Consequently, we may no longer be able to manufacture or sell the related products. The termination of any material license arrangement or other agreements could adversely affect our results of operations and financial position.

For trademarks licensed to third parties, problems could occur with respect to the use of trademarks and related products by these third parties. This could have an impact on our use of the trademarks and the reputation of our brands.

In regions where we have not registered our trademarks, third parties may own or use the same or similar trademarks to our own. In the event that problems occur with respect to the use of trademarks or related products by these third parties, this could adversely affect our brands, and could have an impact on our results of operations and financial position.

We also possess other intellectual property that is important to our business. This intellectual property includes trademarks, copyrights, patents, and other trade secrets. We and third parties could come into conflict over intellectual property rights. Conflict could disrupt our business and cost a substantial amount to protect our rights or defend ourselves against claims. We cannot be certain that the steps we take to protect our rights will be sufficient or that others will not infringe or misappropriate our rights. If we are unable to protect our intellectual property rights, our brands, products and business could be harmed.

(23) Risks associated with control by the Parent

As of March 31, 2016, our Parent, Suntory Holdings Limited, owns 59.48% of the outstanding shares of our common stock, and accordingly, has control, or a veto right with respect to fundamental decisions such as election and removal of our Directors, the approval of joint ventures or other business reorganizations, the transfer of material businesses, amendments to our Articles of Incorporation and the declaration of dividends. Suntory Holdings Limited could continue to influence the determination of all matters that require the approval of the general meeting of shareholders, regardless of the intentions of other shareholders. Our management makes decisions independently of our Parent, with no matters requiring the Parent's prior approval.

1) Details on our main relationships with Suntory Holdings Limited and other subsidiaries are as follows:

| Type of transaction | Counterparty | Method used to determine transaction terms |
|---|---------------------------------|--|
| Outsourcing of product shipping | Suntory Logistics Ltd. | Determined by discussions between the parties after considering the quality and market price of similar services |
| Payment of brand royalties | Suntory Holdings Limited | The rate of royalty was determined by discussions between the parties after considering the brand value and other factors |
| Outsourcing of indirect services (logistics, procurement, customer relations, etc.) | Suntory Business Expert Limited | Determined by discussions between the parties after considering the quality of operations and market price of similar services |
| Purchase of coffee beans | Suncafé Ltd. | Determined by discussions between the parties after considering the quality and market price of similar services |

With respect to transactions with the Suntory Group, the General Affairs Department and the Accounting Department confirm in advance the necessity of a transaction as well as the validity of its terms and conditions and the method of determination. In addition, from the standpoint of ensuring our independence from Suntory Holdings Limited, we engage in ample deliberation at Board of Directors meetings, attended by several independent Outside Directors, in regard to transactions that are deemed particularly important. These deliberations address the necessity and validity of such a transaction, and decisions are made upon the completion of the deliberations. Moreover, in regard to whether or not transactions based on the content of these deliberations are actually being carried out, the Internal Audit Division conducts ex-post evaluations of the transaction's content and the Audit & Supervisory Committee performs audits. In this way, we have developed a framework to ensure sound and appropriate terms for transactions with the Suntory Group.

2) Posts held concurrently at Suntory Holdings Limited by our officers

Among our eight Directors, Director Nobuhiro Torii concurrently serves as Executive Vice President of Suntory Holdings Limited. This appointment was made in the hope that Mr. Torii's track record of driving growth for the entire Group and his strong leadership as SBF's President and Representative Director, coupled with his abundant knowledge and experience in general management, will help further strengthen the functions of SBF's Board of Directors.

3) Acceptance of seconded personnel (employees) from Suntory Holdings Limited

Among our personnel, a certain number of full-time employees other than employees at the managerial level and above are seconded from Suntory Holdings Limited. As of December 31, 2015, there were approximately 270 employees seconded to us from Suntory Holdings Limited. In addition, all of our employees at the managerial level and above are registered with us. Employees seconded from Suntory Holdings Limited will become SBF employees upon promotion to the managerial level and above.

4) Trademarks, patents, and comprehensive licensing agreements

We have entered into a licensing agreement with Suntory Holdings Limited regarding our use of the "Suntory" corporate brand. Based on this agreement, we are licensed to use the "Suntory" name and brand. Under the terms of the agreement, our use of the "Suntory" brand remains effective as long as we remain part of the Suntory Group. Based on the agreement, we are paying brand royalties to Suntory Holdings Limited.

We own the patents, designs, and trademarks that we use exclusively in our businesses. However, considering that the "Suntory" corporate brand is an asset that belongs to the entire Suntory Group, Suntory Holdings Limited will continue to own trademarks and other intellectual property that contain the "Suntory" corporate brand.

Consolidated Balance Sheet

Suntory Beverage & Food Limited and Consolidated Subsidiaries
December 31, 2014 and 2015

| ASSETS | Millions of Yen | | Thousands of |
|---|-------------------|-------------------|-----------------------|
| | 2014 | 2015 | U.S. Dollars (Note 1) |
| CURRENT ASSETS: | | | |
| Cash and cash equivalents (Note 17) | ¥ 105,505 | ¥ 97,719 | \$ 810,206 |
| Short-term investments (Note 6) | 15 | 28 | 232 |
| Notes and accounts receivable (Note 17): | | | |
| Trade | 151,763 | 156,110 | 1,294,337 |
| Other | 23,133 | 25,548 | 211,823 |
| Allowance for doubtful accounts | (354) | (352) | (2,918) |
| Inventories (Note 7) | 74,888 | 82,591 | 684,777 |
| Deferred tax assets (Note 12) | 11,658 | 12,269 | 101,725 |
| Other current assets | 19,838 | 16,640 | 137,965 |
| Total current assets | 386,446 | 390,553 | 3,238,147 |
| PROPERTY, PLANT, AND EQUIPMENT: | | | |
| Land (Note 9) | 41,831 | 43,336 | 359,307 |
| Buildings and structures (Note 9) | 111,170 | 120,365 | 997,969 |
| Machinery, equipment, and other | 509,612 | 519,022 | 4,303,308 |
| Construction in progress | 24,548 | 13,387 | 110,994 |
| Lease assets (Note 16) | 5,848 | 39,214 | 325,131 |
| Total | 693,009 | 735,324 | 6,096,709 |
| Accumulated depreciation | (353,908) | (387,474) | (3,212,619) |
| Net property, plant, and equipment | 339,101 | 347,850 | 2,884,090 |
| INVESTMENTS AND OTHER ASSETS: | | | |
| Investments in unconsolidated subsidiaries and associates (Note 17) | 9,879 | 4,338 | 35,967 |
| Investment securities (Notes 6 and 17) | 9,399 | 5,592 | 46,364 |
| Long-term receivables | 121 | 76 | 630 |
| Long-term guarantee deposit | 2,971 | 5,228 | 43,346 |
| Goodwill (Note 14) | 381,760 | 454,213 | 3,765,965 |
| Trademarks | 199,900 | 188,518 | 1,563,038 |
| Asset for retirement benefits (Note 10) | — | 1,102 | 9,137 |
| Deferred tax assets (Note 12) | 3,483 | 3,632 | 30,114 |
| Other | 56,505 | 83,880 | 695,465 |
| Allowance for doubtful accounts | (469) | (548) | (4,544) |
| Total investments and other assets | 663,549 | 746,031 | 6,185,482 |
| TOTAL | ¥1,389,096 | ¥1,484,434 | \$12,307,719 |

See notes to consolidated financial statements.

| LIABILITIES AND EQUITY | Millions of Yen | | Thousands of |
|---|-------------------|-------------------|-----------------------|
| | 2014 | 2015 | U.S. Dollars (Note 1) |
| CURRENT LIABILITIES: | | | |
| Short-term bank loans (Notes 9 and 17) | ¥ 32,254 | ¥ 16,328 | \$ 135,378 |
| Current portion of long-term debt (Notes 9, 16, and 17) | 23,422 | 104,969 | 870,318 |
| Notes and accounts payable (Note 17): | | | |
| Trade | 111,989 | 122,100 | 1,012,354 |
| Other | 92,340 | 101,208 | 839,134 |
| Consumption taxes payable (Note 17) | 6,122 | 6,472 | 53,661 |
| Accrued income taxes (Notes 12 and 17) | 14,456 | 13,139 | 108,938 |
| Accrued expenses (Note 17) | 55,791 | 54,917 | 455,327 |
| Other current liabilities | 18,277 | 19,749 | 163,743 |
| Total current liabilities | 354,651 | 438,882 | 3,638,853 |
| LONG-TERM LIABILITIES: | | | |
| Long-term debt (Notes 9, 16, and 17) | 306,681 | 315,337 | 2,614,518 |
| Liability for employees' retirement benefits (Note 10) | 10,474 | 6,888 | 57,110 |
| Retirement allowances for directors and Audit and Supervisory Board members | 9 | 321 | 2,661 |
| Long-term deposits payable | 10,434 | 10,678 | 88,533 |
| Deferred tax liabilities (Note 12) | 63,030 | 76,822 | 636,946 |
| Other | 8,193 | 8,616 | 71,437 |
| Total long-term liabilities | 398,821 | 418,662 | 3,471,205 |
| COMMITMENTS (Notes 16 and 18) | | | |
| EQUITY (Notes 11 and 20): | | | |
| Common stock, authorized – 480,000,000 shares, and issued – 309,000,000 shares in 2014 and 2015 | 168,384 | 168,384 | 1,396,103 |
| Capital surplus | 192,702 | 192,324 | 1,594,594 |
| Retained earnings | 150,463 | 176,538 | 1,463,709 |
| Accumulated other comprehensive income (loss): | | | |
| Unrealized gain on available-for-sale securities | 1,316 | 1,894 | 15,704 |
| Deferred gain on derivatives under hedge accounting | 606 | 376 | 3,117 |
| Foreign currency translation adjustments | 83,802 | 46,993 | 389,628 |
| Defined retirement benefit plans | (1,897) | (3,014) | (24,990) |
| Total | 595,376 | 583,495 | 4,837,865 |
| Minority interests | 40,248 | 43,395 | 359,796 |
| Total equity | 635,624 | 626,890 | 5,197,661 |
| TOTAL | ¥1,389,096 | ¥1,484,434 | \$12,307,719 |

See notes to consolidated financial statements.

Consolidated Statement of Income

Suntory Beverage & Food Limited and Consolidated Subsidiaries
Year Ended December 31, 2014 and 2015

| | Millions of Yen | | Thousands of U.S. Dollars (Note 1) |
|---|-----------------|------------|---------------------------------------|
| | 2014 | 2015 | 2015 |
| NET SALES | ¥1,257,280 | ¥1,381,007 | \$11,450,187 |
| COST OF SALES (Note 13) | 574,203 | 628,430 | 5,210,430 |
| Gross profit | 683,077 | 752,577 | 6,239,757 |
| SELLING, GENERAL, AND ADMINISTRATIVE EXPENSES (Notes 13, 14, 15, and 16) | 597,127 | 660,570 | 5,476,909 |
| Operating income | 85,950 | 92,007 | 762,848 |
| OTHER INCOME (EXPENSES): | | | |
| Interest and dividend income | 476 | 2,035 | 16,872 |
| Interest expense | (4,605) | (5,059) | (41,945) |
| Gain on step acquisitions (Note 4) | — | 15,698 | 130,155 |
| Impairment loss (Note 8) | (131) | (12,326) | (102,197) |
| Loss on disposal of property, plant, and equipment | (3,029) | (2,620) | (21,723) |
| Restructuring charges | (7,912) | (3,902) | (32,352) |
| Other – net (Note 21(g)) | (257) | (6,377) | (52,873) |
| Other expenses – net | (15,458) | (12,551) | (104,063) |
| INCOME BEFORE INCOME TAXES AND MINORITY INTERESTS | 70,492 | 79,456 | 658,785 |
| INCOME TAXES (Note 12): | | | |
| Current | 29,375 | 27,030 | 224,110 |
| Deferred | 387 | 7,347 | 60,916 |
| Total income taxes | 29,762 | 34,377 | 285,026 |
| NET INCOME BEFORE MINORITY INTERESTS | 40,730 | 45,079 | 373,759 |
| MINORITY INTERESTS IN NET INCOME | 4,490 | 2,616 | 21,690 |
| NET INCOME | ¥ 36,240 | ¥ 42,463 | \$ 352,069 |

| | Yen | | U.S. Dollars (Note 1) |
|---------------------------------------|---------|---------|-----------------------|
| | 2014 | 2015 | 2015 |
| AMOUNTS PER SHARE (Note 2(v)): | | | |
| Net income – basic | ¥117.28 | ¥137.42 | \$1.14 |
| Cash dividends applicable to the year | 60.00 | 68.00 | 0.56 |

See notes to consolidated financial statements.

Consolidated Statement of Comprehensive Income

Suntory Beverage & Food Limited and Consolidated Subsidiaries
Year Ended December 31, 2014 and 2015

| | Millions of Yen | | Thousands of U.S. Dollars (Note 1) |
|--|-----------------|----------|---------------------------------------|
| | 2014 | 2015 | 2015 |
| NET INCOME BEFORE MINORITY INTERESTS | ¥40,730 | ¥ 45,079 | \$ 373,759 |
| OTHER COMPREHENSIVE INCOME (LOSS) (Note 19): | | | |
| Unrealized gain on available-for-sale securities | 336 | 600 | 4,975 |
| Deferred gain (loss) on derivatives under hedge accounting | 341 | (284) | (2,355) |
| Foreign currency translation adjustments | 32,583 | (38,125) | (316,102) |
| Defined retirement benefit plans | — | (1,035) | (8,581) |
| Share of other comprehensive income in associates | 812 | (467) | (3,872) |
| Total other comprehensive income | 34,072 | (39,311) | (325,935) |
| COMPREHENSIVE INCOME | ¥74,802 | ¥ 5,768 | \$ 47,824 |
| TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: | | | |
| Owners of the parent | ¥65,927 | ¥ 4,885 | \$ 40,502 |
| Minority interests | 8,875 | 883 | 7,322 |

See notes to consolidated financial statements.

Consolidated Statement of Changes in Equity

Suntory Beverage & Food Limited and Consolidated Subsidiaries
Year Ended December 31, 2014 and 2015

| | Outstanding Number of Shares of Common Stock | Millions of Yen | | | | |
|--|--|-----------------|-----------------|-------------------|--|--|
| | | Common Stock | Capital Surplus | Retained Earnings | Unrealized Gain on Available-for-Sale Securities | Accumulated Other Comprehensive Income (Loss) Deferred Gain (Loss) on Derivatives under Hedge Accounting |
| BALANCE AT JANUARY 1, 2014 | 309,000,000 | ¥168,384 | ¥192,702 | ¥141,077 | ¥ 963 | ¥ 265 |
| Net income | — | — | — | 36,240 | — | — |
| Cash dividends, ¥87.00 per share | — | — | — | (26,883) | — | — |
| Put option granted to minority shareholders | — | — | — | 29 | — | — |
| Net change in the year | — | — | — | — | 353 | 341 |
| BALANCE AT DECEMBER 31, 2014 (January 1, 2015 as previously reported) | 309,000,000 | 168,384 | 192,702 | 150,463 | 1,316 | 606 |
| Cumulative effect of accounting change | — | — | — | 3,327 | — | — |
| BALANCE AT JANUARY 1, 2015 (as restated) | 309,000,000 | 168,384 | 192,702 | 153,790 | 1,316 | 606 |
| Net income | — | — | — | 42,463 | — | — |
| Cash dividends, ¥64.00 per share | — | — | — | (19,776) | — | — |
| Changes due to purchase of shares in a foreign subsidiary from minority shareholders | — | — | (474) | — | — | — |
| Put option granted to minority shareholders | — | — | — | 61 | — | — |
| Other | — | — | 96 | — | — | — |
| Net change in the year | — | — | — | — | 578 | (230) |
| BALANCE AT DECEMBER 31, 2015 | 309,000,000 | ¥168,384 | ¥192,324 | ¥176,538 | ¥1,894 | ¥ 376 |

| | Millions of Yen | | | | |
|--|--|-------------------------------------|----------|--------------------|--------------|
| | Foreign Currency Translation Adjustments | Defined Retirement Benefit Plans | Total | Minority Interests | Total Equity |
| BALANCE AT JANUARY 1, 2014 | ¥ 54,810 | ¥ — | ¥558,201 | ¥34,768 | ¥592,969 |
| Net income | — | — | 36,240 | — | 36,240 |
| Cash dividends, ¥87.00 per share | — | — | (26,883) | — | (26,883) |
| Put option granted to minority shareholders | — | — | 29 | — | 29 |
| Net change in the year | 28,992 | (1,897) | 27,789 | 5,480 | 33,269 |
| BALANCE AT DECEMBER 31, 2014 (January 1, 2015 as previously reported) | 83,802 | (1,897) | 595,376 | 40,248 | 635,624 |
| Cumulative effect of accounting change | — | — | 3,327 | 8 | 3,335 |
| BALANCE AT JANUARY 1, 2015 (as restated) | 83,802 | (1,897) | 598,703 | 40,256 | 638,959 |
| Net income | — | — | 42,463 | — | 42,463 |
| Cash dividends, ¥64.00 per share | — | — | (19,776) | — | (19,776) |
| Changes due to purchase of shares in a foreign subsidiary from minority shareholders | — | — | (474) | — | (474) |
| Put option granted to minority shareholders | — | — | 61 | — | 61 |
| Other | — | — | 96 | — | 96 |
| Net change in the year | (36,809) | (1,117) | (37,578) | 3,139 | (34,439) |
| BALANCE AT DECEMBER 31, 2015 | ¥ 46,993 | ¥(3,014) | ¥583,495 | ¥43,395 | ¥626,890 |

See notes to consolidated financial statements.

| | Thousands of U.S. Dollars (Note 1) | | | | | |
|--|--|--------------|-----------------|-------------------|--|--|
| | Outstanding Number of Shares of Common Stock | Common Stock | Capital Surplus | Retained Earnings | Unrealized Gain on Available-for-Sale Securities | Accumulated Other Comprehensive Income (Loss) Deferred Gain (Loss) on Derivatives under Hedge Accounting |
| BALANCE AT DECEMBER 31, 2014 (January 1, 2015 as previously reported) | 309,000,000 | \$1,396,103 | \$1,597,728 | \$1,247,517 | \$10,911 | \$ 5,024 |
| Cumulative effect of accounting change | — | — | — | 27,585 | — | — |
| BALANCE AT JANUARY 1, 2015 (as restated) | 309,000,000 | 1,396,103 | 1,597,728 | 1,275,102 | 10,911 | 5,024 |
| Net income | — | — | — | 352,069 | — | — |
| Cash dividends, \$0.53 per share | — | — | — | (163,967) | — | — |
| Changes due to purchase of shares in a foreign subsidiary from minority shareholders | — | — | (3,930) | — | — | — |
| Put option granted to minority shareholders | — | — | — | 505 | — | — |
| Other | — | — | 796 | — | — | — |
| Net change in the year | — | — | — | — | 4,793 | (1,907) |
| BALANCE AT DECEMBER 31, 2015 | 309,000,000 | \$1,396,103 | \$1,594,594 | \$1,463,709 | \$15,704 | \$ 3,117 |

| | Thousands of U.S. Dollars (Note 1) | | | | |
|--|--|-------------------------------------|-------------|--------------------|--------------|
| | Foreign Currency Translation Adjustments | Defined Retirement Benefit Plans | Total | Minority Interests | Total Equity |
| BALANCE AT DECEMBER 31, 2014 (January 1, 2015 as previously reported) | \$ 694,818 | \$(15,728) | \$4,936,373 | \$333,704 | \$5,270,077 |
| Cumulative effect of accounting change | — | — | 27,585 | 66 | 27,651 |
| BALANCE AT JANUARY 1, 2015 (as restated) | 694,818 | (15,728) | 4,963,958 | 333,770 | 5,297,728 |
| Net income | — | — | 352,069 | — | 352,069 |
| Cash dividends, \$0.53 per share | — | — | (163,967) | — | (163,967) |
| Changes due to purchase of shares in a foreign subsidiary from minority shareholders | — | — | (3,930) | — | (3,930) |
| Put option granted to minority shareholders | — | — | 505 | — | 505 |
| Other | — | — | 796 | — | 796 |
| Net change in the year | (305,190) | (9,262) | (311,566) | 26,026 | (285,540) |
| BALANCE AT DECEMBER 31, 2015 | \$ 389,628 | \$(24,990) | \$4,837,865 | \$359,796 | \$5,197,661 |

See notes to consolidated financial statements.

Consolidated Statement of Cash Flows

Suntory Beverage & Food Limited and Consolidated Subsidiaries
Year Ended December 31, 2014 and 2015

| | | Millions of Yen | Thousands of U.S. Dollars (Note 1) |
|--|----------|-----------------|---------------------------------------|
| | 2014 | 2015 | 2015 |
| OPERATING ACTIVITIES: | | | |
| Income before income taxes and minority interests | ¥ 70,492 | ¥ 79,456 | \$ 658,785 |
| Adjustments for: | | | |
| Depreciation and amortization | 50,032 | 56,302 | 466,810 |
| Amortization of goodwill | 25,075 | 27,226 | 225,736 |
| Loss on disposal of property, plant, and equipment | 3,029 | 2,620 | 21,723 |
| Net gain on sales of property, plant, and equipment | (192) | (617) | (5,116) |
| Gain on step acquisitions | — | (15,698) | (130,155) |
| Impairment loss | 131 | 12,326 | 102,197 |
| (Increase) decrease in notes and accounts receivable – trade | (21,816) | 634 | 5,257 |
| Increase in inventories | (3,813) | (4,233) | (35,097) |
| Increase in notes and accounts payable – trade | 8,220 | 570 | 4,726 |
| Decrease in interest and dividends receivable | 485 | 2 | 17 |
| Increase in interest payable | 617 | 19 | 158 |
| Income taxes paid | (24,797) | (28,047) | (232,543) |
| Other – net | 1,176 | 15,181 | 125,868 |
| Net cash provided by operating activities | 108,639 | 145,741 | 1,208,366 |
| INVESTING ACTIVITIES: | | | |
| Purchases of property, plant, and equipment | (68,905) | (59,089) | (489,918) |
| Proceeds from sales of property, plant, and equipment | 1,334 | 2,262 | 18,755 |
| Purchases of investment securities | (12) | (18) | (149) |
| Proceeds from sales of investment securities | 3 | 9 | 75 |
| Proceeds from refunds of investment securities | — | 3,411 | 28,281 |
| Purchases of investments in subsidiaries and other assets resulting in changes in scope of consolidation – net of cash acquired (Note 5) | — | (134,317) | (1,113,647) |
| Other – net | 97 | (1,105) | (9,162) |
| Net cash used in investing activities | (67,483) | (188,847) | (1,565,765) |
| FINANCING ACTIVITIES: | | | |
| Net decrease in short-term bank loans | (75,600) | (15,505) | (128,555) |
| Net decrease in commercial papers | (16,000) | — | — |
| Proceeds from long-term debt | 144,281 | 103,761 | 860,302 |
| Repayments of long-term debt | (47,198) | (21,698) | (179,902) |
| Proceeds from issuance of bonds | 39,822 | — | — |
| Repayments of lease obligations | (1,406) | (3,876) | (32,137) |
| Cash dividends | (26,883) | (19,776) | (163,967) |
| Cash dividends to minority shareholders | (3,345) | (4,422) | (36,664) |
| Other – net | — | 21 | 175 |
| Net cash provided by financing activities | 13,671 | 38,505 | 319,252 |
| FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS | 4,827 | (3,185) | (26,408) |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 59,654 | (7,786) | (64,555) |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 45,851 | 105,505 | 874,761 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | ¥105,505 | ¥ 97,719 | \$ 810,206 |

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements

Suntory Beverage & Food Limited and Consolidated Subsidiaries

1. Basis of Presentation of Consolidated Financial Statements

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards ("IFRS").

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2014 consolidated financial statements to conform to the classifications used in 2015.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which Suntory Beverage & Food Limited (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience

of readers outside Japan and have been made at the rate of ¥120.61 to \$1, the exchange rate at December 31, 2015. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

The Company is a 59.48% owned subsidiary of Suntory Holdings Limited (the "Parent"), a pure holding company that was established on February 16, 2009, through a stock transfer from Suntory Limited (now, Suntory Spirits Limited), a company founded in Osaka in 1899. The Parent and its subsidiaries (together, the "Suntory Group") produce and distribute various popular brands of beverages in various alcoholic and nonalcoholic beverage categories. The Company was established on January 23, 2009, and commenced the nonalcoholic beverage and food business among the Suntory Group on April 1, 2009. The Company was transferred such business by way of corporate split in connection with the reorganization of Suntory Group that adopted the holding company structure mentioned above.

2. Summary of Significant Accounting Policies

(a) Consolidation – The consolidated financial statements as of December 31, 2015, include the accounts of the Company and its 93 significant (85 in 2014) subsidiaries (collectively, the "Group").

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

Investments in seven (seven in 2014) associates are accounted for by the equity method in 2015.

Investments in the remaining unconsolidated subsidiaries and associates are stated at cost. Even if the consolidation or equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not have been material.

The excess of the cost of an acquisition over the fair value of the net assets of the acquired subsidiary at the date of acquisition is being amortized over periods of mainly 20 years, or if immaterial, is charged to income when incurred. Acquired intangible assets with finite useful lives are

amortized over the estimated useful lives. Acquired intangible assets with infinite useful lives are not amortized and subject to impairment test.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is eliminated.

(b) Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements –

In May 2006, the Accounting Standards Board of Japan (the "ASBJ") issued ASBJ Practical Issues Task Force ("PITF") No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements." PITF No. 18 prescribes that the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either IFRS or the generally accepted accounting principles in the United States of America ("U.S. GAAP") tentatively may be used for the consolidation

process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: 1) amortization of goodwill; 2) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; 3) expensing capitalized development costs of research and development ("R&D"); 4) cancellation of the fair value model of accounting for property, plant, and equipment, and investment properties and incorporation of the cost model of accounting; and 5) exclusion of minority interests from net income, if contained in net income.

(c) Unification of Accounting Policies Applied to Foreign Associated Companies for the Equity Method – In March 2008, the ASBJ issued ASBJ Statement No. 16, "Accounting Standard for Equity Method of Accounting for Investments." The new standard requires adjustments to be made to conform to the associate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associate's financial statements are used in applying the equity method, unless it is impracticable to determine adjustments. In addition, financial statements prepared by foreign associated companies in accordance with either IFRS or U.S. GAAP tentatively may be used in applying the equity method if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: 1) amortization of goodwill; 2) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; 3) expensing capitalized development costs of R&D; 4) cancellation of the fair value model of accounting for property, plant, and equipment, and investment properties and incorporation of the cost model of accounting; and 5) exclusion of minority interests from net income, if contained in net income.

(d) Business Combination – In October 2003, the Business Accounting Council (BAC) issued a Statement of Opinion, "Accounting for Business Combinations," and in December 2005, the ASBJ issued ASBJ Statement No. 7, "Accounting Standard for Business Divestitures" and ASBJ Guidance No. 10, "Guidance for Accounting Standard for Business Combinations and Business Divestitures." The accounting standard for business combinations allowed companies to apply the pooling-of-interests method of accounting only when certain specific criteria are met such that the business combination is essentially regarded as a uniting-of-interests.

For business combinations that do not meet the uniting-of-interests criteria, the business combination is considered to be an acquisition and the purchase method of accounting is required. This standard also prescribes the accounting for combinations of entities under common control and for joint ventures.

In December 2008, the ASBJ issued a revised accounting standard for business combinations, ASBJ Statement No. 21, "Accounting Standard for Business Combinations." Major accounting changes under the revised accounting standard

are as follows: (1) The revised standard requires accounting for business combinations only by the purchase method. As a result, the pooling-of-interests method of accounting is no longer allowed. (2) The previous accounting standard required R&D costs to be charged to income as incurred. Under the revised standard, in-process R&D costs acquired in a business combination are capitalized as an intangible asset. (3) The previous accounting standard provided for a bargain purchase gain (negative goodwill) to be systematically amortized over a period not exceeding 20 years. Under the revised standard, the acquirer recognizes the bargain purchase gain in profit or loss immediately on the acquisition date after reassessing and confirming that all of the assets acquired and all of the liabilities assumed have been identified after a review of the procedures used in the purchase price allocation. The revised standard was applicable to business combinations undertaken on or after April 1, 2010.

(e) Cash and Cash Equivalents – Cash and cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value. Cash and cash equivalents include cash on hand and deposits in banks (including time deposits). The Group considers all time deposits with an original maturity of six months or less to be cash and cash equivalents. Generally, such time deposits can also be withdrawn at any time without penalty or diminution of the principal amount.

(f) Inventories – Inventories are primarily stated at the lower of cost determined by the average method or net selling value, which is defined as the selling price, less additional estimated manufacturing costs and estimated direct selling expenses.

(g) Short-Term Investments and Investment Securities – Short-term investments and investment securities are classified and accounted for, depending on management's intent, as either (1) held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity, and are reported at amortized cost or (2) available-for-sale securities, which are not classified as either trading securities or held-to-maturity debt securities, and are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by charging the related expense to income.

(h) Allowance for Doubtful Accounts – The allowance for doubtful accounts is stated in amounts considered to be appropriate based on the past credit loss experience and an evaluation of potential losses in the receivables outstanding.

(i) Property, Plant, and Equipment – Property, plant, and equipment are stated at cost. Depreciation of property, plant, and equipment of the Group is mainly computed using the straight-line method. The range of useful lives is principally from five to 50 years for buildings and structures, and

from two to 17 years for machinery, equipment, and other. The useful lives for lease assets which do not transfer ownership of the leased property to the lessee are the terms of the respective leases.

(j) Intangible Assets – Intangible assets are amortized primarily using the straight-line method except for acquired intangible assets with indefinite useful lives. Trademarks whose useful lives are not determinable are not amortized and subject to impairment test. Purchased software for internal use and software development costs are amortized based on the straight-line method over an estimated useful life of up to five years.

(k) Long-Lived Assets – The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate that the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset or asset group exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

(l) Employee Retirement and Pension Plans – The Company and certain consolidated subsidiaries have contributory funded defined benefit pension plans, defined contribution pension plans, and unfunded retirement benefit plans for employees (see Note 10).

The Group accounts for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The projected benefit obligations are attributed to periods on a straight-line basis. Actuarial gains and losses are amortized on a straight-line basis mainly over 15 years within the average remaining service period. Past service costs are amortized on a straight-line basis mainly over 15 years within the average remaining service period.

In May 2012, the ASBJ issued ASBJ Statement No. 26, "Accounting Standard for Retirement Benefits" and ASBJ Guidance No. 25, "Guidance on Accounting Standard for Retirement Benefits," which replaced the accounting standard for retirement benefits that had been issued by the Business Accounting Council in 1998 with an effective date of April 1, 2000, and the other related practical guidance, and were followed by partial amendments from time to time through 2009.

(1) Under the revised accounting standard, actuarial gains and losses and past service costs that are yet to be recognized in profit or loss shall be recognized within equity (accumulated other comprehensive income), after adjusting for tax effects, and any resulting deficit or surplus is recognized as a liability (liability for retirement benefits) or asset (asset for retirement benefits).

(2) The revised accounting standard does not change how to recognize actuarial gains and losses and past service costs in profit or loss. Those amounts are recognized in profit or loss over a certain period no longer than the expected average remaining service period of the employees. However, actuarial gains and losses and past service costs that arose in the current period and have not yet been recognized in profit or loss are included in other comprehensive income and actuarial gains and losses and past service costs that were recognized in other comprehensive income in prior periods and then recognized in profit or loss in the current period shall be treated as reclassification adjustments (see Note 19).

(3) The revised accounting standard also made certain amendments relating to the method of attributing expected benefit to periods and relating to the discount rate and expected future salary increases.

This accounting standard and the guidance for (1) and (2) above are effective for the end of annual periods beginning on or after April 1, 2013, and for (3) above are effective for the beginning of annual periods beginning on or after April 1, 2014, or for the beginning of annual periods beginning on or after April 1, 2015, subject to certain disclosure in prior annual period, both with earlier application being permitted from the beginning of annual periods beginning on or after April 1, 2013. However, no retrospective application of this accounting standard to consolidated financial statements in prior periods is required.

The Group applied the revised accounting standard and guidance for retirement benefits for (1) and (2) above, effective December 31, 2014, and for (3) above, effective January 1, 2015.

With respect to (3) above, the Group changed the method of attributing the expected benefit to periods from a straight-line basis to a benefit formula basis and the method of determining the discount rate from using the period which approximates the expected average remaining service period to using different discount rates according to the estimated timing of benefit payment, and recorded the effect of (3) above as of January 1, 2015, in retained earnings. As a result, asset for retirement benefits as of January 1, 2015, increased by ¥826 million (\$6,849 thousand), liability for retirement benefits as of January 1, 2015, decreased by ¥4,361 million (\$36,158 thousand), and retained earnings as of January 1, 2015, increased by ¥3,327 million (\$27,585 thousand), and there was no material impact on operating income, ordinary income, and income before income taxes and minority interests for the fiscal year ended December 31, 2015. There was no material impact on net income per share.

(m) Retirement Allowances for Directors and Audit and Supervisory Board Members – Upon retirement, directors and Audit and Supervisory Board members of the Company's certain domestic subsidiaries and directors of certain foreign subsidiaries are also qualified to receive lump-sum payments based on each company's internal policies.

Retirement allowances for directors and Audit and Supervisory Board members are recorded to state the liability at the amount that would be required if all directors and Audit and Supervisory Board members retired at each balance sheet date.

(n) Asset Retirement Obligations – In March 2008, the ASBJ published the accounting standard for asset retirement obligations, ASBJ Statement No. 18, "Accounting Standard for Asset Retirement Obligations," and ASBJ Guidance No. 21, "Guidance on Accounting Standard for Asset Retirement Obligations." Under this accounting standard, an asset retirement obligation is defined as a legal obligation imposed either by law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an increase or a decrease in the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

(o) Research and Development Costs – Research and development costs are charged to income as incurred.

(p) Consumption Taxes – Consumption taxes are excluded from the revenue and expense accounts, which are subject to such taxes.

(q) Leases – In March 2007, the ASBJ issued ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," which revised the previous accounting standard for lease transactions.

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if capitalized" information was disclosed in the note to the lessee's financial statements. The revised accounting standard requires that all finance lease transactions be capitalized to recognize lease assets and lease obligations on the balance sheet. In addition, the revised accounting standard permits leases, which existed at the transition date and do not transfer ownership of the leased property to the lessee, to continue to be accounted for as operating lease transactions with "as if capitalized" information disclosed in the notes to the lessee's financial statements.

The Group applied the revised accounting standard effective for the year ended December 31, 2009, and accounted for leases, which existed at the transition date and do not transfer ownership of the leased property to the lessee as operating lease transactions.

(r) Income Taxes – The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax rates to the temporary differences.

(s) Foreign Currency Transactions – All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen by applying the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income to the extent that they are not hedged by forward exchange contracts.

(t) Foreign Currency Consolidated Financial Statements – The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen by applying the current exchange rate as of the balance sheet date, except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity.

Revenue and expense accounts of consolidated foreign subsidiaries are translated into Japanese yen at the average exchange rate for their accounting periods.

(u) Derivatives and Hedge Activities – The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange rates, interest rates, and commodity prices. These derivative financial instruments are utilized by the Group to reduce volatility risks of foreign currency exchange rates, interest rates, and commodity prices. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments and foreign currency transactions are classified and accounted for as follows: 1) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statement of income and 2) for derivatives used for hedging purposes, if derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions. The foreign currency forward contracts and foreign currency option contracts employed to hedge foreign exchange exposures for import purchases, and forward contracts applied for forecasted (or committed) transactions are measured at fair value, but the unrealized gains/losses are deferred until the underlying transactions are completed.

Trade and other payables denominated in foreign currencies, for which foreign currency forward contracts are used to hedge the foreign currency fluctuations, are translated at the contracted rate if the forward contracts qualify for hedge accounting.

Interest rate and currency swaps which qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential paid or received under the swap agreements is recognized and included in interest expense or income, and hedged items denominated in a foreign currency are translated at the contracted rates.

Commodity swap contracts which qualify for hedge accounting are measured at market value at the balance sheet date, and any unrealized gains or losses are deferred until maturity as deferred gains (losses) under hedge accounting in a separate component of equity.

(v) Per Share Information – Basic net income per share (EPS) is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period.

Cash dividends per share presented in the accompanying consolidated statement of income represent dividends applicable to the respective year, including dividends to be paid after the end of the year.

(w) Accounting Changes and Error Corrections – In December 2009, the ASBJ issued ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections" and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections." Accounting treatments under this standard and guidance are as follows: (1) Changes in Accounting Policies – When a new accounting policy is applied with a revision of accounting standards, the new policy is applied retrospectively, unless the revised accounting standards include specific transitional provisions. When the revised accounting standards include specific transitional provisions, an entity shall comply with the specific transitional provisions; (2) Changes in Presentation – When the presentation of consolidated financial statements is changed, prior-period consolidated financial statements are reclassified in accordance with the new presentation; (3) Changes in Accounting Estimates – A change in an accounting estimate is accounted for in the period of the change if the change affects that period only and is accounted for prospectively if the change affects both the period of the change and future periods; and (4) Corrections of Prior-Period Errors – When an error in prior-period consolidated financial statements is discovered, those prior-period consolidated financial statements are restated.

(x) New Accounting Pronouncements
Accounting Standards for Business Combinations and Consolidated Financial Statements – On September 13, 2013, the ASBJ issued revised ASBJ Statement No. 21, "Accounting Standard for Business Combinations," revised ASBJ Guidance No. 10, "Guidance on Accounting Standards for Business Combinations and Business Divestitures," and

revised ASBJ Statement No. 22, "Accounting Standard for Consolidated Financial Statements."

Major accounting changes are as follows:

(1) Transactions with noncontrolling interest

A parent's ownership interest in a subsidiary might change if the parent purchases or sells ownership interests in its subsidiary. The carrying amount of minority interest is adjusted to reflect the change in the parent's ownership interest in its subsidiary while the parent retains its controlling interest in its subsidiary. Under the current accounting standard, any difference between the fair value of the consideration received or paid and the amount by which the minority interest is adjusted is accounted for as an adjustment of goodwill or as profit or loss in the consolidated statement of income. Under the revised accounting standard, such difference shall be accounted for as capital surplus as long as the parent retains control over its subsidiary.

(2) Presentation of the consolidated balance sheet

In the consolidated balance sheet, "minority interest" under the current accounting standard will be changed to "noncontrolling interest" under the revised accounting standard.

(3) Presentation of the consolidated statement of income

In the consolidated statement of income, "income before minority interest" under the current accounting standard will be changed to "net income" under the revised accounting standard, and "net income" under the current accounting standard will be changed to "net income attributable to owners of the parent" under the revised accounting standard.

(4) Provisional accounting treatments for a business combination

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the business combination occurs, an acquirer shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. Under the current accounting standard guidance, the impact of adjustments to provisional amounts recorded in a business combination on profit or loss is recognized as profit or loss in the year in which the measurement is completed. Under the revised accounting standard guidance, during the measurement period, which shall not exceed one year from the acquisition, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and that would have affected the measurement of the amounts recognized as of that date. Such adjustments shall be recognized as if the accounting for the business combination had been completed at the acquisition date.

(5) Acquisition-related costs

Acquisition-related costs are costs, such as advisory fees or professional fees, which an acquirer incurs to effect a

business combination. Under the current accounting standard, the acquirer accounts for acquisition-related costs by including them in the acquisition costs of the investment. Under the revised accounting standard, acquisition-related costs shall be accounted for as expenses in the periods in which the costs are incurred.

The above accounting standards and guidance for (1) transactions with noncontrolling interest, (2) presentation of the consolidated balance sheet, (3) presentation of the consolidated statement of income, and (5) acquisition-related costs are effective for the beginning of annual periods beginning on or after April 1, 2015. Earlier application is permitted from the beginning of annual periods beginning on or after April 1, 2014, except for (2) presentation of the consolidated balance sheet and (3) presentation of the consolidated statement of income. In the case of earlier application, all accounting standards and guidance above, except for (2) presentation of the consolidated balance sheet and (3) presentation of the consolidated statement of income, should be applied simultaneously.

Either retrospective or prospective application of the revised accounting standards and guidance for (1) transactions with noncontrolling interest and (5) acquisition-related costs is permitted. In retrospective application of the revised standards and guidance, the accumulated effects of retrospective adjustments for all (1) transactions with noncontrolling interest and (5) acquisition-related costs which occurred in the past shall be reflected as adjustments to the beginning balance of capital surplus and retained earnings for the year of the first-time application. In prospective application, the new standards and guidance shall be applied prospectively from the beginning of the year of the first-time application.

The revised accounting standards and guidance for (2) presentation of the consolidated balance sheet and (3) presentation of the consolidated statement of income shall be applied to all periods presented in financial statements containing the first-time application of the revised standards and guidance.

The revised standards and guidance for (4) provisional accounting treatments for a business combination are effective for a business combination which occurs on or after the beginning of annual periods beginning on or after April 1, 2015. Earlier application is permitted for a business combination which occurs on or after the beginning of annual periods beginning on or after April 1, 2014.

The Group expects to apply the revised accounting standards and guidance for (1), (2), (3), and (5) above from January 1, 2016, and for (4) above for a business combination which will occur on or after January 1, 2016, and is in the process of measuring the effects of applying the revised accounting standards and guidance in future applicable periods.

Tax Effect Accounting – On December 28, 2015, the ASBJ issued ASBJ Guidance No. 26, "Guidance on Recoverability of Deferred Tax Assets," which included certain revisions of the previous accounting and auditing guidance issued by the Japanese Institute of Certified Public Accountants. While the new guidance continues to follow the basic framework of the previous guidance, it provides new guidance for the application of judgment in assessing the recoverability of deferred tax assets.

The previous guidance provided a basic framework which included certain specific restrictions on recognizing deferred tax assets depending on the Company's classification in respect of its profitability, taxable profit, and temporary difference, etc. The new guidance does not change such basic framework but, in limited cases, allows companies to recognize deferred tax assets even for deductible temporary differences for which it was specifically prohibited to recognize deferred tax assets under the previous guidance, if the Company can justify, with reasonable grounds, that it is probable that the deductible temporary difference will be utilized against future taxable profit in some future period.

The new guidance is effective for the beginning of annual periods beginning on or after April 1, 2016. Earlier application is permitted for annual periods ending on or after March 31, 2016. The new guidance shall not be applied retrospectively and any adjustments from the application of the new guidance at the beginning of the reporting period shall be reflected within retained earnings or accumulated other comprehensive income at the beginning of the reporting period.

The Group has not yet determined its first application date. Estimated impact on the financial statements is not determined.

3. Additional Information

Establishment of a New Subsidiary of Full-line Beverage Service Business

The Company announced that it has resolved at a meeting of its Board of Directors held on December 10, 2015, to establish a new subsidiary of the Company ("the New Company"), and to start operation of the vending machine business, fountain business, and water business ("Full-line Beverage Service Business") currently operated by the Company's consolidated subsidiary, Suntory Foods Limited at the New Company on April 1, 2016 (planned).

[Overview of Business Combination]

1. Name of business and major businesses
 - Name of business: Full-line Beverage Service Business
 - Major businesses: Soft drink vending machine business, fountain business, water business, etc., in Japan
2. Date of business combination
 - April 1, 2016 (planned)
3. Legal form of business combination
 - A company split followed by an absorption-type company split under which Suntory Foods Limited will be the splitting company and Suntory Beverage Solution Limited will be the successor company.

4. Name of company after business combination
 - Suntory Beverage Solution Limited
5. Other related information
 - This business combination will expedite decision making regarding this business within the Group, to improve customer satisfaction, and to increase management efficiency. Moreover, the Group aims to accelerate the expansion of its customer base even further by unifying its strategy to further enhance customer response capabilities and sales capabilities, as well as providing high added value to customers through the development of new products and services.
6. Overview of accounting treatment planned to implement
 - The absorption-type company split was conducted as a transaction under common control in accordance with the Accounting Standard for Business Combinations (ASBJ Statement No. 21, as announced on September 13, 2013) and Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures (ASBJ Guidance No. 10, as announced on September 13, 2013).

4. Business Combination

Business Combination through Equity Acquisition

Overview of the Business Combination

- (1) Company name, its main business, and brands acquired
 - I. Company name: Japan Beverage Holdings Inc.
 - Main business: Formation and promotion of corporate strategy for all Group companies, and sale of various foods and beverages via vending machines
 - Company name: JT A-Star Co., Ltd.
 - Main business: Sale of various foods and beverages via vending machines
 - Company name: Japan Beverage Ecology Inc.
 - Main business: Regeneration of beverage containers, sales of processed goods
 - II. Acquired brands: Roots and Momono Tennen-sui
- (2) Name of counterparty of the acquisition
 - Japan Tobacco Inc.
- (3) Purpose of the acquisition
 - Japan Beverage Holdings Inc. and its subsidiaries have established leading positions in the industry as independent vending machine operators, leveraging its wide-ranging products through vending machines, tea servers, and coffee servers. JT A-Star Co., Ltd. and Oriental Corporation, a subsidiary of JT A-Star Co., Ltd., are established vending machine operators with a solid business foundation particularly in Chiba, Ibaraki, and Tochigi prefectures.
- (4) Date of completion of business combination
 - July 31, 2015
- (5) Legal form of business combination
 - Additional acquisition of shares and brand acquisition in exchange for cash payment
- (6) Name of acquired companies after business combination
 - No change
- (7) Percent of shares acquired
 - I. Japan Beverage Holdings Inc.
 - Percentage of shares held before business combination 12.0% (Note 1)
 - Additional acquisition of shares upon date of business combination 70.5%
 - Percentage of shares held after business combination 82.6% (Note 1)
 - II. JT A-Star Co., Ltd.
 - Acquisition of shares upon date of business combination 100%
 - III. Japan Beverage Ecology Inc.
 - Acquisition of shares upon date of business combination 100% (Note 2)

(Note 1) The percentage includes those indirect holdings of shares through Suntory Foods Limited.

(Note 2) The percentage includes those indirect holdings of shares through Japan Beverage Holdings Inc.

(8) Rationalization of the acquisition

The Company acquired shares of such companies and brands from Japan Tobacco Inc. in exchange for cash payment.

(9) Period of operating results of the acquired company included in the Group's consolidated financial statements

From August 1, 2015, to December 31, 2015

(10) The breakdown of acquisition cost for the acquired companies

| | Millions of Yen | Thousands of U.S. Dollars |
|--|-----------------|---------------------------|
| | 2015 | 2015 |
| Cash payment for acquisition (Note 3) | ¥166,814 | \$1,383,086 |
| Cost directly incurred for the acquisition | 239 | 1,982 |
| Total acquisition cost | ¥167,053 | \$1,385,068 |

(Note 3) The amount includes actual cash payment upon acquisition and fair value of common shares held before business combination.

(11) Difference in acquisition costs between before and after acquisition of the companies

| | Millions of Yen | Thousands of U.S. Dollars |
|---------------------------|-----------------|---------------------------|
| | 2015 | 2015 |
| Gain on step acquisitions | ¥15,698 | \$130,155 |

(12) Goodwill recognized, reason for its recognition, method and period of amortization

| | Millions of Yen | Thousands of U.S. Dollars |
|------------------------|-----------------|---------------------------|
| | 2015 | 2015 |
| I. Goodwill recognized | ¥133,359 | \$1,105,704 |

II. Reason for its recognition

The total net asset value of the acquired companies at the time of the business combination was lower than the cost of acquisition; therefore, the difference was recognized as goodwill.

III. Method and period of amortization

Straight-line method over 20 years

(13) Assets acquired and liabilities assumed as of the acquisition date

| | Millions of Yen | Thousands of U.S. Dollars |
|--------------------------|-----------------|---------------------------|
| | 2015 | 2015 |
| Current assets | ¥42,097 | \$349,034 |
| Noncurrent assets | 57,304 | 475,118 |
| Total assets | ¥99,401 | \$824,152 |
| Current liabilities | ¥35,627 | \$295,390 |
| Long-term liabilities | 23,368 | 193,748 |
| Total liabilities | ¥58,995 | \$489,138 |
| Minority interests | ¥ 6,713 | \$ 55,659 |

(14) Estimated impact on consolidated financial results and method of calculation if the business combination had been completed at the beginning of the fiscal year

| | Millions of Yen | Thousands of U.S. Dollars |
|----------------|-----------------|---------------------------|
| | 2015 | 2015 |
| Net sales | ¥60,000 | \$497,471 |
| Operating loss | (3,000) | (24,874) |

Estimated impact on consolidated financial results was calculated based on the difference in sales and profit information calculated as if the business combination had been completed at the beginning of the fiscal year and those included in the consolidated financial results.

The above information has not been audited.

5. Additional Information on Statement of Cash Flows

As disclosed in Note 4, the Group acquired Japan Beverage Holdings Inc. and JT A-Star Co., Ltd., etc., on July 31, 2015. Assets and liabilities of the acquired companies and net cash used for the acquisition were as follows:

| | Millions of Yen | Thousands of U.S. Dollars |
|--------------------------------------|-----------------|---------------------------|
| | 2015 | 2015 |
| Current assets | ¥ 42,097 | \$ 349,034 |
| Noncurrent assets | 173,287 | 1,436,754 |
| Current liabilities | (35,627) | (295,390) |
| Long-term liabilities | (23,368) | (193,748) |
| Minority interests | (6,713) | (55,659) |
| Total acquisition costs | 149,676 | 1,240,991 |
| Cash and cash equivalents | (15,359) | (127,344) |
| Net cash used for acquisition | ¥134,317 | \$1,113,647 |

6. Short-Term Investments and Investment Securities

Short-term investments and investment securities as of December 31, 2014 and 2015, consisted of the following:

| | 2014 | Millions of Yen | Thousands of U.S. Dollars |
|-------------------------|--------|-----------------|---------------------------|
| | | 2015 | 2015 |
| Short-term investments: | | | |
| Time deposits | ¥ 15 | ¥ 28 | \$ 232 |
| Investment securities: | | | |
| Equity securities | ¥9,399 | ¥5,592 | \$46,364 |

The costs and aggregate fair values of marketable securities included in short-term investments and investment securities as of December 31, 2014 and 2015, were as follows:

| | Millions of Yen | | | | | |
|---|------------------|------------------|------------------------|------------------|------------------|------------------------|
| | 2014 | | | 2015 | | |
| | Acquisition Cost | Carrying Amounts | Unrealized Gain (Loss) | Acquisition Cost | Carrying Amounts | Unrealized Gain (Loss) |
| Available-for-sale securities: | | | | | | |
| Carrying amounts exceeding their acquisition cost: | | | | | | |
| Equity securities | ¥1,487 | ¥3,532 | ¥2,045 | ¥1,729 | ¥4,771 | ¥3,042 |
| Acquisition costs exceeding their carrying amounts: | | | | | | |
| Equity securities | 112 | 103 | (9) | 87 | 77 | (10) |
| Total | ¥1,599 | ¥3,635 | ¥2,036 | ¥1,816 | ¥4,848 | ¥3,032 |

| | Thousands of U.S. Dollars | | |
|---|---------------------------|------------------|------------------------|
| | 2015 | | |
| | Acquisition Cost | Carrying Amounts | Unrealized Gain (Loss) |
| Available-for-sale securities: | | | |
| Carrying amounts exceeding their acquisition cost: | | | |
| Equity securities | \$14,336 | \$39,558 | \$25,222 |
| Acquisition costs exceeding their carrying amounts: | | | |
| Equity securities | 721 | 638 | (83) |
| Total | \$15,057 | \$40,196 | \$25,139 |

Available-for-sale securities whose fair value is not readily determinable as of December 31, 2014 and 2015, were as follows:

| | Carrying Amounts | | |
|---------------------|------------------|-----------------|---------------------------|
| | 2014 | 2015 | 2015 |
| | Millions of Yen | Millions of Yen | Thousands of U.S. Dollars |
| Available-for-sale: | | | |
| Equity securities | ¥5,764 | ¥744 | \$6,168 |

Sales of securities classified as available-for-sale securities for the years ended December 31, 2014 and 2015, were as follows:

| | Carrying Amounts | | |
|--------------------|------------------|-----------------|---------------------------|
| | 2014 | 2015 | 2015 |
| | Millions of Yen | Millions of Yen | Thousands of U.S. Dollars |
| Amount sold | ¥ 3 | ¥9 | \$75 |
| Total gain on sale | 1 | 1 | 8 |
| Total loss on sale | — | 0 | 0 |

7. Inventories

Inventories as of December 31, 2014 and 2015, consisted of the following:

| | Carrying Amounts | | |
|----------------------------|------------------|-----------------|---------------------------|
| | 2014 | 2015 | 2015 |
| | Millions of Yen | Millions of Yen | Thousands of U.S. Dollars |
| Finished products | ¥42,255 | ¥47,845 | \$396,692 |
| Work in process | 3,554 | 6,753 | 55,990 |
| Raw materials and supplies | 29,079 | 27,993 | 232,095 |
| Total | ¥74,888 | ¥82,591 | \$684,777 |

8. Long-Lived Assets

The Group reviewed its long-lived assets for impairment at year-end and, as a result, recognized impairment losses of ¥12,326 million (\$102,197 thousand) for the year ended December 31, 2015, to adjust the carrying amounts of the relevant assets or asset groups to recoverable amounts.

A breakdown of impairment loss is as follows: ¥9,514 million (\$78,882 thousand) in intangible fixed assets, such as

goodwill, ¥2,513 million (\$20,836 thousand) in machinery, equipment, and other, and ¥299 million (\$2,479 thousand) in other. The recoverable amounts of these assets or groups were the higher of the discounted cash flows from the continued use and eventual disposition of the assets and were from 6.70% to 16.50%.

| | | | 2015 |
|------------------------------------|-----------------|---------------------------------------|------|
| Location | Use | Type | |
| Overseas: | | | |
| Indonesia and other locations | Idle assets | Machinery, equipment, and other, etc. | |
| Indonesia and other locations | Business assets | Goodwill, etc. | |
| Japan: | | | |
| Chuo-ku, Tokyo and other locations | Idle assets | Machinery, equipment, and other, etc. | |

Impairment losses for the year ended December 31, 2014, were immaterial and are not shown in the table above.

9. Short-Term Bank Loans and Long-Term Debt

The weighted-average interest rates applicable to the short-term bank loans were 2.25% and 2.94% as of December 31, 2014 and 2015, respectively.

Long-term debt as of December 31, 2014 and 2015, consisted of the following:

| | Carrying Amounts | | |
|--|------------------|-----------------|---------------------------|
| | 2014 | 2015 | 2015 |
| | Millions of Yen | Millions of Yen | Thousands of U.S. Dollars |
| Publicly offered corporate bonds, due 2019 or 2024, rates ranging from 0.26% to 0.70% | ¥ 40,000 | ¥ 40,000 | \$ 331,648 |
| Loans, from banks and other financial institutions, due through 2025, 0.76% and 0.62% of weighted-average interest rates as of December 31, 2014 and 2015, respectively: | | | |
| Unsecured | 286,835 | 356,065 | 2,952,201 |
| Obligations under finance leases | 3,268 | 24,241 | 200,987 |
| Total | 330,103 | 420,306 | 3,484,836 |
| Less current portion | (23,422) | (104,969) | (870,318) |
| Long-term debt – less current portion | ¥306,681 | ¥ 315,337 | \$2,614,518 |

Annual maturities of long-term debt excluding finance leases, as of December 31, 2015, were as follows:

| Years Ending December 31 | Millions of Yen | Thousands of U.S. Dollars |
|--------------------------|-----------------|---------------------------|
| 2016 | ¥ 97,322 | \$ 806,915 |
| 2017 | 68,360 | 566,786 |
| 2018 | 65,797 | 545,535 |
| 2019 | 47,780 | 396,153 |
| 2020 | 46,454 | 385,159 |
| 2021 and thereafter | 70,352 | 583,301 |
| Total | ¥396,065 | \$3,283,849 |

The carrying amounts of assets pledged as collateral for long-term bank loans of ¥250 million (\$2,073 thousand) as of December 31, 2015, were as follows:

| | Millions of Yen | Thousands of U.S. Dollars |
|--|-----------------|---------------------------|
| Land | ¥4,768 | \$39,532 |
| Buildings and structures – net of accumulated depreciation | 1,369 | 11,351 |
| Total | ¥6,137 | \$50,883 |

10. Retirement and Pension Plans

The Company and certain consolidated subsidiaries have severance payment plans for employees. Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from certain consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the

termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

The Company and certain consolidated subsidiaries have contributory funded defined benefit pension plans, defined contribution pension plans, and unfunded retirement benefit plans for employees. Several subsidiaries account for their defined benefit obligations and related past service costs using the simplified valuation method.

Years Ended December 31, 2014 and 2015

Defined Benefit Plan

(1) The changes in defined benefit obligation for the years ended December 31, 2014 and 2015, were as follows:

| | Millions of Yen | | Thousands of U.S. Dollars |
|---|-----------------|---------|---------------------------|
| | 2014 | 2015 | 2015 |
| Balance at beginning of year (as previously reported) | ¥23,826 | ¥29,708 | \$246,314 |
| Cumulative effect of accounting change | — | (5,187) | (43,006) |
| Balance at beginning of year (as restated) | 23,826 | 24,521 | 203,308 |
| Current service cost | 1,463 | 2,106 | 17,461 |
| Interest cost | 414 | 339 | 2,811 |
| Actuarial losses (gains) | 3,764 | (536) | (4,444) |
| Benefits paid | (547) | (906) | (7,512) |
| Past service cost | 54 | (214) | (1,774) |
| Amounts due to changes of valuation method | 426 | (105) | (871) |
| Increase due to change in scope of consolidation | — | 10,633 | 88,160 |
| Others | 308 | (163) | (1,351) |
| Balance at end of year | ¥29,708 | ¥35,675 | \$295,788 |

(2) The changes in plan assets for the years ended December 31, 2014 and 2015, were as follows:

| | Millions of Yen | | Thousands of U.S. Dollars |
|--|-----------------|---------|---------------------------|
| | 2014 | 2015 | 2015 |
| Balance at beginning of year | ¥17,055 | ¥19,234 | \$159,472 |
| Expected return on plan assets | 429 | 587 | 4,867 |
| Actuarial gains (losses) | 868 | (2,402) | (19,915) |
| Contributions from the employer | 1,233 | 1,470 | 12,188 |
| Benefits paid | (220) | (526) | (4,361) |
| Increase due to change in scope of consolidation | — | 11,630 | 96,426 |
| Others | (131) | (104) | (862) |
| Balance at end of year | ¥19,234 | ¥29,889 | \$247,815 |

(3) Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of December 31, 2014 and 2015

| | Millions of Yen | | Thousands of U.S. Dollars |
|---|-----------------|----------|---------------------------|
| | 2014 | 2015 | 2015 |
| Funded defined benefit obligation | ¥ 24,058 | ¥ 28,787 | \$ 238,678 |
| Plan assets | (19,234) | (29,889) | (247,815) |
| | 4,824 | (1,102) | (9,137) |
| Unfunded defined benefit obligation | 5,650 | 6,888 | 57,110 |
| Net liability arising from defined benefit obligation | ¥ 10,474 | ¥ 5,786 | \$ 47,973 |

| | Millions of Yen | | Thousands of U.S. Dollars |
|---|-----------------|---------|---------------------------|
| | 2014 | 2015 | 2015 |
| Liability for employees' retirement benefits | ¥10,474 | ¥ 6,888 | \$57,110 |
| Asset for retirement benefits | — | (1,102) | (9,137) |
| Net liability arising from defined benefit obligation | ¥10,474 | ¥ 5,786 | \$47,973 |

(4) The components of net periodic benefit costs for the years ended December 31, 2014 and 2015, were as follows:

| | Millions of Yen | | Thousands of U.S. Dollars |
|---|-----------------|--------|---------------------------|
| | 2014 | 2015 | 2015 |
| Service cost | ¥1,463 | ¥2,106 | \$17,461 |
| Interest cost | 414 | 339 | 2,811 |
| Expected return on plan assets | (429) | (587) | (4,867) |
| Recognized actuarial losses | 459 | 317 | 2,628 |
| Amortization of past service cost | (74) | (74) | (614) |
| Loss due to changes of valuation method | 426 | (104) | (862) |
| Net periodic benefit costs | ¥2,259 | ¥1,997 | \$16,557 |

The loss due to changes of valuation method was included in other expenses in the consolidated statement of income for the years ended December 31, 2014 and 2015.

(5) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended December 31, 2014 and 2015

| | Millions of Yen | | Thousands of U.S. Dollars |
|-------------------|-----------------|---------|---------------------------|
| | 2014 | 2015 | 2015 |
| Past service cost | ¥— | ¥ (139) | \$ (1,152) |
| Actuarial losses | — | 1,549 | 12,843 |
| Total | ¥— | ¥1,410 | \$11,691 |

(6) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of December 31, 2014 and 2015

| | Millions of Yen | | Thousands of U.S. Dollars |
|--------------------------------|-----------------|---------|---------------------------|
| | 2014 | 2015 | 2015 |
| Unrecognized past service cost | ¥ (905) | ¥ (970) | \$ (8,042) |
| Unrecognized actuarial losses | 3,880 | 5,417 | 44,913 |
| Total | ¥2,975 | ¥4,447 | \$36,871 |

(7) Plan assets as of December 31, 2014 and 2015, were as follows:

(a) Components of planned assets

Plan assets consisted of the following:

| | 2014 | 2015 |
|------------------------------------|------|------|
| Debt investments | 38% | 41% |
| Equity investments | 16 | 19 |
| Insurance assets (general account) | 14 | 16 |
| Cash and cash equivalents | 1 | 2 |
| Others | 31 | 22 |
| Total | 100% | 100% |

(b) Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

(8) Assumptions mainly used for the years ended December 31, 2014 and 2015, were set forth as follows:

| | 2014 | 2015 |
|--|------|------|
| Discount rate | 0.8% | 1.2% |
| Expected rate of return on plan assets | 2.5% | 2.5% |

(Note) Expected salary increase rate is determined by the age-specific salary increase index calculated with a reference date of March 31, 2012.

Defined Contribution Plan

Contributions to the defined contribution plans made by the Group were ¥1,589 million and ¥1,877 million (\$15,563 thousand) for the years ended December 31, 2014 and 2015, respectively.

11. Equity

The Companies Act of Japan

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

(1) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria, including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit and Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its Articles of Incorporation, the Board of Directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the company has prescribed so in its Articles of Incorporation. With respect to the third condition above, the Board of Directors of companies with (a) board committees (namely, an appointment committee, compensation committee and audit committee), or (b) an audit and supervisory committee (as implemented under the Companies Act effective May 1, 2015) may also declare dividends at any time because such companies, by their nature, meet the criteria under the Companies Act. The Company is organized as a company with an audit and supervisory committee, effective May 1, 2015. The Company meets all the above criteria, and accordingly, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year.

The Companies Act permits companies to distribute dividends-in-kind (noncash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the Articles of Incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

(2) Increases/decreases and transfer of common stock, reserve, and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

(3) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula. Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

12. Income Taxes

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes, which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 38.0% and 35.6% for the years ended December 31, 2014 and 2015, respectively.

The tax effects of significant temporary differences and tax loss carryforwards, which resulted in deferred tax assets and liabilities as of December 31, 2014 and 2015, were as follows:

| | 2014 | Millions of Yen 2015 | Thousands of U.S. Dollars 2015 |
|---|-----------|-------------------------|--------------------------------------|
| Deferred tax assets: | | | |
| Tax loss carryforwards | ¥ 2,538 | ¥ 1,325 | \$ 10,986 |
| Accrued expenses | 5,692 | 5,967 | 49,474 |
| Unrealized profit | 3,750 | 4,830 | 40,046 |
| Temporary difference in investments in subsidiaries | 2,893 | 3,821 | 31,680 |
| Liability for employees' retirement benefits | 3,570 | 2,039 | 16,906 |
| Other | 6,349 | 7,092 | 58,801 |
| Total gross deferred tax assets | 24,792 | 25,074 | 207,893 |
| Valuation allowance | (1,981) | (5,218) | (43,263) |
| Net deferred tax assets | 22,811 | 19,856 | 164,630 |
| Deferred tax liabilities: | | | |
| Intangible assets | (41,201) | (47,190) | (391,261) |
| Investments in subsidiaries | (23,329) | (23,927) | (198,383) |
| Property, plant, and equipment | (2,465) | (3,948) | (32,734) |
| Reserves for advanced depreciation of noncurrent assets | (1,471) | (1,280) | (10,613) |
| Other | (2,263) | (4,958) | (41,107) |
| Total deferred tax liabilities | (70,729) | (81,303) | (674,098) |
| Net deferred tax liabilities | ¥(47,918) | ¥(61,447) | \$(509,468) |

Reconciliation between the normal effective statutory tax rate and the actual effective tax rate reflected in the accompanying consolidated statement of income for the years ended December 31, 2014 and 2015, was as follows:

| | 2014 | 2015 |
|--|-------|-------|
| Normal effective statutory tax rate | 38.0% | 35.6% |
| Income not taxable for income tax purposes | (2.4) | (1.3) |
| Differences in tax rate of overseas consolidated subsidiaries | (7.1) | (3.6) |
| Amortization of goodwill | 11.8 | 10.8 |
| Gain on step acquisitions | — | (7.0) |
| Impairment loss (including goodwill equivalent related to associates accounted for by the equity method) | 0.0 | 3.7 |
| Other – net | 1.9 | 5.1 |
| Actual effective tax rate | 42.2% | 43.3% |

New tax reform laws enacted in 2015 in Japan changed the normal effective statutory tax rate for the fiscal year beginning on or after April 1, 2015, to approximately 35.6% and for the fiscal year beginning on or after April 1, 2016, to approximately 33.1% and for the fiscal year beginning on or after April 1, 2017, to approximately 32.3%. The effect of these changes has no material impact on the consolidated financial statements.

13. Research and Development Costs

Research and development costs charged to income were ¥7,896 million and ¥9,479 million (\$78,592 thousand) for the years ended December 31, 2014 and 2015, respectively.

14. Amortization of Goodwill

Amortization of goodwill was ¥25,075 million and ¥27,226 million (\$225,736 thousand) for the years ended December 31, 2014 and 2015, respectively.

15. Advertising Costs

Advertising costs were ¥53,710 million and ¥57,006 million (\$472,647 thousand) for the years ended December 31, 2014 and 2015, respectively.

16. Lease Transactions

As Lessee

The Group leases certain machinery, vending machines, computer equipment, office space, and other assets. Total rental expenses, including lease payments under finance leases for the years ended December 31, 2014 and 2015, included in selling, general, and administrative expenses amounted to ¥8,921 million and ¥10,825 million (\$89,752 thousand), respectively.

Pro Forma Information of Leased Property Whose Lease Inception Was Before December 31, 2008

ASBJ Statement No. 13 requires that all finance lease transactions be capitalized to recognize lease assets and lease obligations in the consolidated balance sheet. However, ASBJ Statement No. 13 permits leases without ownership transfer

of the leased property to the lessee whose lease inception was before March 31, 2008, to be accounted for as operating lease transactions if certain "as if capitalized" information is disclosed in the note to the consolidated financial statements. The Group applied ASBJ Statement No. 13 effective January 1, 2009, and accounted for such leases as operating lease transactions. Pro forma information of leased property whose lease inception was before December 31, 2008, such as acquisition cost, accumulated depreciation, accumulated impairment loss, obligations under finance leases, depreciation expense, interest expense, and other information of finance leases that do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis, were as follows:

| | Millions of Yen | | | |
|--------------------------|--------------------------|-------------------------|--------|---------|
| | 2014 | | | |
| | Buildings and Structures | Machinery and Equipment | Others | Total |
| Acquisition cost | ¥ 186 | ¥ 9,508 | ¥ 1 | ¥ 9,695 |
| Accumulated depreciation | (146) | (5,787) | (1) | (5,934) |
| Net leased property | ¥ 40 | ¥ 3,721 | ¥ 0 | ¥ 3,761 |

| | Millions of Yen | | | |
|--------------------------|--------------------------|-------------------------|--------|---------|
| | 2015 | | | |
| | Buildings and Structures | Machinery and Equipment | Others | Total |
| Acquisition cost | ¥ 186 | ¥ 9,422 | ¥ 1 | ¥ 9,609 |
| Accumulated depreciation | (164) | (6,398) | (1) | (6,563) |
| Net leased property | ¥ 22 | ¥ 3,024 | ¥ 0 | ¥ 3,046 |

Thousands of U.S. Dollars

| | 2015 | | | Total |
|--------------------------|--------------------------|-------------------------|--------|-----------|
| | Buildings and Structures | Machinery and Equipment | Others | |
| Acquisition cost | \$ 1,542 | \$ 78,120 | \$ 8 | \$ 79,670 |
| Accumulated depreciation | (1,360) | (53,047) | (8) | (54,415) |
| Net leased property | \$ 182 | \$ 25,073 | \$ 0 | \$ 25,255 |

Obligations under finance leases:

| | Millions of Yen | | Thousands of U.S. Dollars |
|---------------------|-----------------|--------|---------------------------|
| | 2014 | 2015 | 2015 |
| Due within one year | ¥ 723 | ¥ 690 | \$ 5,721 |
| Due after one year | 3,075 | 2,386 | 19,783 |
| Total | ¥3,798 | ¥3,076 | \$25,504 |

Depreciation expense and interest expense for finance leases as of December 31, 2014 and 2015, were as follows:

| | Millions of Yen | | Thousands of U.S. Dollars |
|----------------------|-----------------|------|---------------------------|
| | 2014 | 2015 | 2015 |
| Depreciation expense | ¥808 | ¥667 | \$5,530 |
| Interest expense | 42 | 17 | 141 |

Depreciation expense and interest expense, which are not reflected in the accompanying consolidated statement of income, are computed by the straight-line method and the effective interest method.

Minimum rental commitments under noncancelable operating leases as of December 31, 2014 and 2015, were as follows:

| | Millions of Yen | | Thousands of U.S. Dollars |
|---------------------|-----------------|---------|---------------------------|
| | 2014 | 2015 | 2015 |
| Due within one year | ¥ 7,934 | ¥ 5,766 | \$ 47,807 |
| Due after one year | 24,811 | 22,812 | 189,139 |
| Total | ¥32,745 | ¥28,578 | \$236,946 |

17. Financial Instruments and Related Disclosures

(1) Group policy for financial instruments

The Company primarily invests cash surpluses, if any, in low-risk financial instruments and does not invest for trading or speculative purposes. The Company, depending on the market condition at the time, uses short-term bank loans or commercial paper for short-term cash demands and long-term bank loans or corporate bonds to satisfy long-term cash demands.

Consolidated subsidiaries in Japan utilize the finance system provided by the Company. The system satisfies the subsidiaries' short-term cash demands and investments of cash surplus, if any.

Consolidated overseas subsidiaries primarily invest cash surpluses, if any, in low-risk financial instruments and do not invest for trading or speculative purposes. The overseas subsidiaries utilize either (or both) the finance system provided by the Company, or (and) bank loans, depending on the market condition at the time, to satisfy their cash demands.

Derivatives are used, not for trading or speculative purposes, but to manage exposure to financial risks as described in (2) below.

(2) Nature and extent of risks arising from financial instruments

Receivables, such as trade notes and trade accounts, are exposed to customer credit risk. Marketable and investment securities, mainly equity instruments of unconsolidated subsidiaries and associates or customers and suppliers of the Group, are exposed to the risk of market price fluctuations.

Payment terms of payables, such as trade notes and trade accounts, are less than one year and are exposed to liquidity risk. Bank loans are used to fund the Group's ongoing operations or investments. A part of such debt is exposed to market risks from changes in variable interest rates or from fluctuation in foreign currency exchange rates.

Derivatives are used to manage exposure to risks of changes in foreign currency exchange rates or changes in market price fluctuations of goods, payables derived from the

Group's normal business such as purchases of raw or packaging materials, and imports of goods; risks from changes in foreign currency exchange rates of capital transactions denominated in foreign currencies and dividends receivable; and risks from changes in variable interest rates and foreign exchange rates of bank loans. The Group does not enter into derivatives for trading or speculative purposes. Please see Note 18 for more details about derivatives.

(3) Risk management for financial instruments

Credit Risk Management

Credit risk is the risk of economic loss arising from the counterparty's failure to repay or service debt according to the contractual terms. The Group manages its credit risk from receivables on the basis of internal guidelines, which include the monitoring of payment terms and balances of major customers by each business administration department to identify the default risk of customers in the early stages. With respect to financial investments and derivatives, the Group manages its exposure to credit risk by limiting its counterparties to high-credit rating financial institutions. Please see Note 18 for details about derivatives.

Market Risk Management (foreign exchange risk, interest rate risk, and commodity price risk)

Forward foreign currency contracts, foreign currency swaps, and foreign currency options are employed to hedge foreign exchange exposures of trade receivables and payables denominated in foreign currencies.

Interest rate swaps and interest rate and currency swaps are used to manage exposure to market risks from changes in interest rates.

(a) Fair value of financial instruments

| December 31, 2014 | Millions of Yen | | |
|---------------------------------------|-----------------|-----------------|------------------------|
| | Carrying Amount | Fair Value | Unrealized Gain (Loss) |
| Cash and cash equivalents | ¥105,505 | ¥105,505 | ¥ — |
| Notes and accounts receivable – trade | 151,763 | 151,763 | — |
| Notes and accounts receivable – other | 23,133 | 23,133 | — |
| Investment securities | 3,635 | 3,635 | — |
| Total | ¥284,036 | ¥284,036 | ¥ — |
| Short-term bank loans | ¥ 32,254 | ¥ 32,254 | ¥ — |
| Current portion of long-term debt | 23,422 | 23,458 | (36) |
| Notes and accounts payable – trade | 111,989 | 111,989 | — |
| Notes and accounts payable – other | 92,340 | 92,340 | — |
| Consumption taxes payable | 6,122 | 6,122 | — |
| Accrued income taxes | 14,456 | 14,456 | — |
| Accrued expenses | 55,791 | 55,791 | — |
| Long-term debt | 306,681 | 312,351 | (5,670) |
| Total | ¥643,055 | ¥648,761 | ¥(5,706) |

Commodity price swap contracts are considered to hedge risks of fluctuations in raw material prices.

Investment securities are managed by monitoring market values and financial position of issuers on a regular basis. In addition, the Group periodically reviews its portfolio considering relationships with its customers and suppliers, except for held-to-maturity securities.

The Group executes derivative transactions based on internal guidelines, which prescribe the counterparties and the quantity and profit/loss limit for each transaction. Each transaction is approved by management before and after the executions. The Group also reviews consolidated subsidiaries' derivative transactions based on the internal guidelines reports from those subsidiaries after the execution of the transaction. The Group has established segregation of duties in the Group by separating execution of derivative transactions from back office that performs reconciliations and risk evaluations. Finance and other related departments comprehensively review the balance and risk status of the transactions, including consolidated subsidiaries.

Liquidity Risk Management

Liquidity risk comprises the risk that the Group cannot meet its contractual obligations in full on maturity dates. The Group manages its liquidity risk by adequate financial planning.

(4) Fair values of financial instruments

Fair values of financial instruments are based on quoted price in active markets. If quoted price is not available, other rational valuation techniques are used instead. Also, please see Note 18 for the information on the fair value of derivatives.

| December 31, 2015 | Millions of Yen | | |
|---------------------------------------|-----------------|-----------------|------------------------|
| | Carrying Amount | Fair Value | Unrealized Gain (Loss) |
| Cash and cash equivalents | ¥ 97,719 | ¥ 97,719 | ¥ — |
| Notes and accounts receivable – trade | 156,110 | 156,110 | — |
| Notes and accounts receivable – other | 25,548 | 25,548 | — |
| Investment securities | 4,848 | 4,848 | — |
| Total | ¥284,225 | ¥284,225 | ¥ — |
| Short-term bank loans | ¥ 16,328 | ¥ 16,328 | ¥ — |
| Current portion of long-term debt | 104,969 | 105,362 | (393) |
| Notes and accounts payable – trade | 122,100 | 122,100 | — |
| Notes and accounts payable – other | 101,208 | 101,208 | — |
| Consumption taxes payable | 6,472 | 6,472 | — |
| Accrued income taxes | 13,139 | 13,139 | — |
| Accrued expenses | 54,917 | 54,917 | — |
| Long-term debt | 315,337 | 319,376 | (4,039) |
| Total | ¥734,470 | ¥738,902 | ¥(4,432) |

| December 31, 2015 | Thousands of U.S. Dollars | | |
|---------------------------------------|---------------------------|--------------------|------------------------|
| | Carrying Amount | Fair Value | Unrealized Gain (Loss) |
| Cash and cash equivalents | \$ 810,206 | \$ 810,206 | \$ — |
| Notes and accounts receivable – trade | 1,294,337 | 1,294,337 | — |
| Notes and accounts receivable – other | 211,823 | 211,823 | — |
| Investment securities | 40,196 | 40,196 | — |
| Total | \$2,356,562 | \$2,356,562 | \$ — |
| Short-term bank loans | \$ 135,378 | \$ 135,378 | \$ — |
| Current portion of long-term debt | 870,318 | 873,576 | (3,258) |
| Notes and accounts payable – trade | 1,012,354 | 1,012,354 | — |
| Notes and accounts payable – other | 839,134 | 839,134 | — |
| Consumption taxes payable | 53,661 | 53,661 | — |
| Accrued income taxes | 108,938 | 108,938 | — |
| Accrued expenses | 455,327 | 455,327 | — |
| Long-term debt | 2,614,518 | 2,648,006 | (33,488) |
| Total | \$6,089,628 | \$6,126,374 | \$(36,746) |

Cash and cash equivalents, receivables and payables, short-term bank loans, consumption taxes payable, accrued expenses, and accrued income taxes

The carrying values of cash and cash equivalents, receivables and payables, short-term bank loans, consumption taxes payable, accrued expenses, and accrued income taxes approximate fair value because of their short maturities.

Investment securities

The fair values of investment securities are measured at the quoted market price of the stock exchange for equity instruments and at the quoted price obtained from the financial institution for certain debt instruments. Information on the fair value for investment securities by classification is included in Note 6.

Long-term debt

The fair value of long-term debt is determined by discounting the cash flows related to the debt at the Group's assumed corporate borrowing rate.

Derivatives

Information on the fair value of derivatives is included in Note 18.

(b) Financial instruments whose fair value cannot be reliably determined

| | Carrying Amount | | |
|--|-----------------|---------------------------|----------|
| | Millions of Yen | Thousands of U.S. Dollars | |
| | 2014 | 2015 | |
| Investments in unconsolidated subsidiaries and associates | ¥9,879 | ¥4,338 | \$35,967 |
| Investments in equity instruments that do not have a quoted market price in an active market | 5,764 | 744 | 6,168 |

(5) Maturity analysis for financial assets and securities with contractual maturities

| December 31, 2014 | Millions of Yen | | | |
|---------------------------------------|-------------------------|---------------------------------------|---------------------------------------|--------------------|
| | Due in One Year or Less | Due after One Year through Five Years | Due after Five Years through 10 Years | Due after 10 Years |
| Cash and cash equivalents | ¥105,505 | ¥— | ¥— | ¥— |
| Notes and accounts receivable – trade | 151,763 | — | — | — |
| Notes and accounts receivable – other | 23,133 | — | — | — |
| Total | ¥280,401 | ¥— | ¥— | ¥— |

| December 31, 2015 | Millions of Yen | | | |
|---------------------------------------|-------------------------|---------------------------------------|---------------------------------------|--------------------|
| | Due in One Year or Less | Due after One Year through Five Years | Due after Five Years through 10 Years | Due after 10 Years |
| Cash and cash equivalents | ¥ 97,719 | ¥— | ¥— | ¥— |
| Notes and accounts receivable – trade | 156,110 | — | — | — |
| Notes and accounts receivable – other | 25,548 | — | — | — |
| Total | ¥279,377 | ¥— | ¥— | ¥— |

| December 31, 2015 | Thousands of U.S. Dollars | | | |
|---------------------------------------|---------------------------|---------------------------------------|---------------------------------------|--------------------|
| | Due in One Year or Less | Due after One Year through Five Years | Due after Five Years through 10 Years | Due after 10 Years |
| Cash and cash equivalents | \$ 810,206 | \$— | \$— | \$— |
| Notes and accounts receivable – trade | 1,294,337 | — | — | — |
| Notes and accounts receivable – other | 211,823 | — | — | — |
| Total | \$2,316,366 | \$— | \$— | \$— |

Please see Note 9 for annual maturities of long-term debt and Note 16 for obligations under finance leases.

18. Derivatives and Hedging Activities

Derivative financial instruments are utilized by the Group principally to reduce interest rate and foreign exchange rate risks. The Group has established internal policies, which include procedures for risk assessment, for the approval, reporting, and monitoring of transactions involving derivative financial instruments. The Group policies state that the Group is not to hold or issue derivative financial instruments for trading or speculative purposes.

The Group is exposed to certain market risks arising from its forward exchange contracts, swap agreements, currency option contracts, and commodity price swap contracts.

The Group is also exposed to the risk of credit loss in the event of nonperformance by the counterparties to the currency, interest, and commodity price contract; however, the Group does not anticipate nonperformance by any of these counterparties, all of whom are financial institutions with high credit ratings.

The contract or notional amounts of derivatives, which are shown in the table below, do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

(a) Derivative transactions to which hedge accounting is not applied

(1) Foreign currency-related derivatives

| December 31, 2014 | Millions of Yen | | | |
|--------------------------------|-----------------|------------------------------------|------------|------------------------|
| | Contract Amount | Contract Amount Due after One Year | Fair Value | Unrealized (Loss) Gain |
| Forward exchange contracts to: | | | | |
| Buy: | | | | |
| USD | ¥11,341 | ¥253 | ¥109 | ¥109 |
| EUR | 1,833 | — | (31) | (31) |
| SGD | 2,535 | — | (70) | (70) |
| AUD | 1,433 | — | (26) | (26) |
| Other | 50 | — | 1 | 1 |
| Sell: | | | | |
| USD | 563 | — | (22) | (22) |
| THB | 2,359 | — | (62) | (62) |
| HKD | 533 | — | (26) | (26) |
| NZD | 207 | — | 0 | 0 |

| December 31, 2015 | Millions of Yen | | | |
|--------------------------------|-----------------|------------------------------------|------------|------------------------|
| | Contract Amount | Contract Amount Due after One Year | Fair Value | Unrealized (Loss) Gain |
| Forward exchange contracts to: | | | | |
| Buy: | | | | |
| USD | ¥4,400 | ¥32 | ¥ 66 | ¥ 66 |
| EUR | 704 | — | (12) | (12) |
| SGD | 2,394 | — | (1) | (1) |
| AUD | 2,057 | — | (17) | (17) |
| Other | 299 | — | 3 | 3 |
| Sell: | | | | |
| USD | 213 | — | 1 | 1 |
| AUD | 668 | — | 7 | 7 |
| NZD | 29 | — | (0) | (0) |
| Currency swaps: | | | | |
| JPY payment, NZD receipt | 1,491 | — | (12) | (12) |
| JPY payment, SGD receipt | 171 | — | 3 | 3 |
| JPY payment, HKD receipt | 156 | — | 2 | 2 |

| December 31, 2015 | Thousands of U.S. Dollars | | | |
|--------------------------------|---------------------------|------------------------------------|------------|------------------------|
| | Contract Amount | Contract Amount Due after One Year | Fair Value | Unrealized (Loss) Gain |
| Forward exchange contracts to: | | | | |
| Buy: | | | | |
| USD | \$36,481 | \$265 | \$ 547 | \$ 547 |
| EUR | 5,837 | — | (99) | (99) |
| SGD | 19,849 | — | (8) | (8) |
| AUD | 17,055 | — | (141) | (141) |
| Other | 2,479 | — | 25 | 25 |
| Sell: | | | | |
| USD | 1,766 | — | 8 | 8 |
| AUD | 5,539 | — | 58 | 58 |
| NZD | 240 | — | (0) | (0) |
| Currency swaps: | | | | |
| JPY payment, NZD receipt | 12,362 | — | (99) | (99) |
| JPY payment, SGD receipt | 1,418 | — | 25 | 25 |
| JPY payment, HKD receipt | 1,293 | — | 17 | 17 |

The fair value of derivative transactions is measured at the quoted price obtained from the financial institutions.

(2) Interest and currency-related derivatives

| December 31, 2014 | Millions of Yen | | | |
|------------------------------------|-----------------|------------------------------------|------------|-------------------|
| | Contract Amount | Contract Amount Due after One Year | Fair Value | Unrealized (Loss) |
| Interest rate and currency swaps: | | | | |
| JPY payment, USD receipt | | | | |
| Fixed payment and floating receipt | ¥1,782 | ¥— | ¥(23) | ¥(23) |
| JPY payment, NZD receipt | | | | |
| Fixed payment and floating receipt | 1,367 | — | (38) | (38) |
| JPY payment, GBP receipt | | | | |
| Fixed payment and floating receipt | 466 | — | (2) | (2) |

The fair value of derivative transactions is measured at the quoted price obtained from the financial institutions.

(b) Derivative transactions to which hedge accounting is applied

(1) Foreign currency-related derivatives

| Millions of Yen | | | | |
|--------------------------------|-------------|-----------------|------------------------------------|------------|
| December 31, 2014 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Forward exchange contracts to: | | | | |
| Buy: | | | | |
| USD | Payable | ¥5,048 | ¥— | ¥362 |
| EUR | Payable | 1,137 | — | (34) |
| Sell: | | | | |
| AUD | Receivable | 3,367 | — | 118 |
| Currency options: | | | | |
| Call options, purchased: | | | | |
| USD | Payable | 3,053 | — | |
| Premium | | (52) | — | 259 |

| Millions of Yen | | | | |
|--------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Forward exchange contracts to: | | | | |
| Buy: | | | | |
| USD | Payable | ¥11,607 | ¥ — | ¥(142) |
| EUR | Payable | 3,577 | — | 111 |
| Sell: | | | | |
| AUD | Receivable | 5,284 | — | 178 |
| Currency swaps: | | | | |
| USD payment, IDR receipt | Long-term debt | 3,486 | 3,486 | 62 |

| Thousands of U.S. Dollars | | | | |
|--------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Forward exchange contracts to: | | | | |
| Buy: | | | | |
| USD | Payable | \$96,236 | \$ — | \$(1,177) |
| EUR | Payable | 29,658 | — | 920 |
| Sell: | | | | |
| AUD | Receivable | 43,811 | — | 1,476 |
| Currency swaps: | | | | |
| USD payment, IDR receipt | Long-term debt | 28,903 | \$28,903 | 514 |

The fair value of derivative transactions is measured at the quoted price obtained from the financial institutions.

The following foreign currency forward contracts were not measured at fair value, but the hedged items (payable) denominated in a foreign currency are translated at the contracted rates as described in Note 2(u). The fair values of such foreign currency forward contracts are included in those of the hedged items in Note 17 and are not shown in the table below:

| Millions of Yen | | | | |
|--------------------------------|-------------|-----------------|------------------------------------|------------|
| December 31, 2014 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Forward exchange contracts to: | | | | |
| Buy: | | | | |
| USD | Payables | ¥1,055 | ¥— | ¥— |
| EUR | Payables | 208 | — | — |

| Millions of Yen | | | | |
|--------------------------------|-------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Forward exchange contracts to: | | | | |
| Buy: | | | | |
| USD | Payables | ¥1,150 | ¥— | ¥— |

| Thousands of U.S. Dollars | | | | |
|--------------------------------|-------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Forward exchange contracts to: | | | | |
| Buy: | | | | |
| USD | Payables | \$9,535 | \$— | \$— |

(2) Interest-related derivatives

| Millions of Yen | | | | |
|------------------------------------|------------------|-----------------|------------------------------------|------------|
| December 31, 2014 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Interest rate swaps: | | | | |
| Fixed payment and floating receipt | Short-term loans | ¥6,750 | ¥— | ¥1 |

The fair value of derivative transactions is measured at the quoted price obtained from the financial institution.

The following interest rate swaps were not measured at market value, but the differential paid or received under the swap agreements was recognized and included in interest expense or income as described in Note 2(u). The fair values of such interest rate swaps were included in those of hedged items (long-term debt) in Note 17, and were not shown in the table below:

| Millions of Yen | | | | |
|------------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2014 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Interest rate swaps: | | | | |
| Fixed payment and floating receipt | Long-term debt | ¥20,249 | ¥20,249 | ¥— |

| Millions of Yen | | | | |
|------------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Interest rate swaps: | | | | |
| Fixed payment and floating receipt | Long-term debt | ¥21,454 | ¥21,454 | ¥— |

| Thousands of U.S. Dollars | | | | |
|------------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Interest rate swaps: | | | | |
| Fixed payment and floating receipt | Long-term debt | \$177,871 | \$177,871 | \$— |

(3) Interest and currency-related derivatives

| Millions of Yen | | | | |
|------------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Interest and currency swaps: | | | | |
| Buy IDR, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | ¥1,091 | ¥1,091 | ¥149 |

| Thousands of U.S. Dollars | | | | |
|------------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Interest and currency swaps: | | | | |
| Buy IDR, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | \$9,046 | \$9,046 | \$1,235 |

The fair value of derivative transactions is measured at the quoted price obtained from the financial institution.

The following interest rate and currency swaps that qualify for hedge accounting and meet specific matching criteria were not measured at market value but the differential paid or received under the swap agreements was recognized and included in interest expense or income. In addition, the fair values of such interest rate swaps were included in those of hedged items (long-term debt) in Note 17.

| Millions of Yen | | | | |
|------------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2014 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Interest rate and currency swaps: | | | | |
| Buy JPY, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | ¥29,503 | ¥29,503 | ¥— |
| Buy EUR, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | 23,479 | 23,479 | — |
| Buy GBP, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | 74,246 | 64,121 | — |

| Millions of Yen | | | | |
|------------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Interest rate and currency swaps: | | | | |
| Buy JPY, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | ¥29,503 | ¥19,561 | ¥— |
| Buy EUR, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | 27,729 | — | — |
| Buy GBP, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | 67,936 | 58,997 | — |

| Thousands of U.S. Dollars | | | | |
|------------------------------------|----------------|-----------------|------------------------------------|------------|
| December 31, 2015 | Hedged Item | Contract Amount | Contract Amount Due after One Year | Fair Value |
| Interest rate and currency swaps: | | | | |
| Buy JPY, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | \$244,615 | \$162,184 | \$— |
| Buy EUR, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | 229,906 | — | — |
| Buy GBP, sell USD | | | | |
| Fixed payment and floating receipt | Long-term debt | 563,270 | 489,155 | — |

19. Other Comprehensive Income

The components of other comprehensive income for the years ended December 31, 2014 and 2015, were as follows:

| | Millions of Yen | | Thousands of U.S. Dollars |
|---|-----------------|-----------|---------------------------|
| | 2014 | 2015 | 2015 |
| Unrealized gain on available-for-sale securities: | | | |
| Gains arising during the year | ¥ 544 | ¥ 797 | \$ 6,608 |
| Reclassification adjustments to profit or loss | 1 | (1) | (8) |
| Amount before income tax effect | 545 | 796 | 6,600 |
| Income tax effect | (209) | (196) | (1,625) |
| Total | ¥ 336 | ¥ 600 | \$ 4,975 |
| Deferred gain (loss) on derivatives under hedge accounting: | | | |
| Gains (losses) arising during the year | ¥ 658 | ¥ (316) | \$ (2,621) |
| Reclassification adjustments to profit or loss | (189) | (108) | (895) |
| Amount before income tax effect | 469 | (424) | (3,516) |
| Income tax effect | (128) | 140 | 1,161 |
| Total | ¥ 341 | ¥ (284) | \$ (2,355) |
| Foreign currency translation adjustments: | | | |
| Gains (losses) arising during the year | ¥32,583 | ¥(38,239) | \$(317,047) |
| Reclassification adjustments to profit or loss | — | 114 | 945 |
| Total | ¥32,583 | ¥(38,125) | \$(316,102) |
| Defined retirement benefit plans: | | | |
| Losses arising during the year | ¥ — | ¥ (1,700) | \$ (14,095) |
| Reclassification adjustments to profit or loss | — | 290 | 2,404 |
| Amount before income tax effect | — | (1,410) | (11,691) |
| Income tax effect | — | 375 | 3,110 |
| Total | ¥ — | ¥ (1,035) | \$ (8,581) |
| Share of other comprehensive income in associates: | | | |
| Gains (losses) arising during the year | ¥ 812 | ¥ (467) | \$ (3,872) |
| Total other comprehensive income (losses) | ¥34,072 | ¥(39,311) | \$(325,935) |

20. Subsequent Event

Appropriation of Retained Earnings

The following appropriation of retained earnings as of December 31, 2015, is expected to be approved at the Company's shareholders' meeting to be held on March 30, 2016:

| | Millions of Yen | Thousands of U.S. Dollars |
|--|-----------------|---------------------------|
| Year-end cash dividends, ¥35.00 (\$0.29) per share | ¥10,815 | \$89,669 |

21. Segment Information

Under ASBJ Statement No. 17, "Accounting Standard for Segment Information Disclosures," and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

(a) Description of reportable segments

The Group's reportable segments are those for which separate financial information is available and regular evaluation by the Company's management is being performed in order to decide how resources are allocated among the Group. Therefore, the Group's reportable segments consist of "Japan" and "Overseas."

(b) Methods of measurement for the amounts of sales, profit, assets, and other items for each reportable segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

(c) Information about sales, profit, assets, and other items was as follows:

| | Millions of Yen | | | | |
|--|-----------------|------------|------------|-----------------|--------------|
| | Japan | Overseas | Total | Reconciliations | Consolidated |
| | 2014 | | | | |
| Sales: | | | | | |
| Sales to external customers | ¥722,304 | ¥ 534,976 | ¥1,257,280 | ¥ — | ¥1,257,280 |
| Intersegment sales or transfers | — | 1,240 | 1,240 | (1,240) | — |
| Total | ¥722,304 | ¥ 536,216 | ¥1,258,520 | ¥ (1,240) | ¥1,257,280 |
| Segment profit | ¥ 46,625 | ¥ 64,400 | ¥ 111,025 | ¥(25,075) | ¥ 85,950 |
| Segment assets | ¥365,399 | ¥1,023,697 | ¥1,389,096 | ¥ — | ¥1,389,096 |
| Others: | | | | | |
| Depreciation and amortization | ¥ 30,029 | ¥ 20,003 | ¥ 50,032 | ¥ — | ¥ 50,032 |
| Amortization of goodwill | 110 | 24,965 | 25,075 | — | 25,075 |
| Investments in associates accounted for by the equity method | — | 9,637 | 9,637 | — | 9,637 |
| Increase in property, plant, and equipment and intangible assets | 31,886 | 37,255 | 69,141 | — | 69,141 |
| | 2015 | | | | |
| Sales: | | | | | |
| Sales to external customers | ¥806,938 | ¥574,069 | ¥1,381,007 | ¥ — | ¥1,381,007 |
| Intersegment sales or transfers | 18 | 1,714 | 1,732 | (1,732) | — |
| Total | ¥806,956 | ¥575,783 | ¥1,382,739 | ¥ (1,732) | ¥1,381,007 |
| Segment profit | ¥ 46,740 | ¥ 74,014 | ¥ 120,754 | ¥(28,747) | ¥ 92,007 |
| Segment assets | ¥561,515 | ¥922,919 | ¥1,484,434 | ¥ — | ¥1,484,434 |
| Others: | | | | | |
| Depreciation and amortization | ¥ 33,085 | ¥ 23,217 | ¥ 56,302 | ¥ — | ¥ 56,302 |
| Amortization of goodwill | 2,888 | 24,338 | 27,226 | — | 27,226 |
| Investments in associates accounted for by the equity method | — | 3,722 | 3,722 | — | 3,722 |
| Increase in property, plant, and equipment and intangible assets | 31,804 | 31,732 | 63,536 | — | 63,536 |

Thousands of U.S. Dollars

| | 2015 | | | | |
|--|-------------|-------------|--------------|-----------------|--------------|
| | Japan | Overseas | Total | Reconciliations | Consolidated |
| Sales: | | | | | |
| Sales to external customers | \$6,690,474 | \$4,759,713 | \$11,450,187 | \$ — | \$11,450,187 |
| Intersegment sales or transfers | 149 | 14,211 | 14,360 | (14,360) | — |
| Total | \$6,690,623 | \$4,773,924 | \$11,464,547 | \$ (14,360) | \$11,450,187 |
| Segment profit | \$ 387,531 | \$ 613,664 | \$ 1,001,195 | \$(238,347) | \$ 762,848 |
| Segment assets | \$4,655,626 | \$7,652,093 | \$12,307,719 | \$ — | \$12,307,719 |
| Others: | | | | | |
| Depreciation and amortization | \$ 274,313 | \$ 192,497 | \$ 466,810 | \$ — | \$ 466,810 |
| Amortization of goodwill | 23,944 | 201,792 | 225,736 | — | 225,736 |
| Investments in associates accounted for by the equity method | — | 30,860 | 30,860 | — | 30,860 |
| Increase in property, plant, and equipment and intangible assets | 263,693 | 263,096 | 526,789 | — | 526,789 |

"Reconciliations" in the segment profit represents amortization of goodwill and adjustment that was not allocated to each reportable segment. "Segment profit" represents operating income before the amortization of goodwill.

"Increase in property, plant, and equipment and intangible assets" does not include the amount of newly acquired companies in Note 4.

The following table shows reconciliations from segment profit to earnings before interest, taxes, depreciation, and amortization ("EBITDA") by reportable segments for the years ended December 31, 2014 and 2015:

| | Millions of Yen | | |
|------------------------------------|-----------------|----------|----------|
| | Japan | Overseas | Total |
| Segment profit | ¥46,625 | ¥64,400 | ¥111,025 |
| Add: Depreciation and amortization | 30,029 | 20,003 | 50,032 |
| EBITDA | ¥76,654 | ¥84,403 | ¥161,057 |
| | 2015 | | |
| Segment profit | ¥46,740 | ¥74,014 | ¥120,754 |
| Add: Depreciation and amortization | 33,085 | 23,217 | 56,302 |
| Adjustment | — | — | (1,520) |
| EBITDA | ¥79,825 | ¥97,231 | ¥177,056 |

| | Thousands of U.S. Dollars | | | |
|------------------------------------|---------------------------|-----------|------------------------|-------------|
| | Japan | Overseas | Reconciliations (Note) | Total |
| Segment profit | \$387,531 | \$613,664 | \$ — | \$1,001,195 |
| Add: Depreciation and amortization | 274,313 | 192,497 | — | 466,810 |
| Adjustment | — | — | (12,603) | (12,603) |
| EBITDA | \$661,844 | \$806,161 | \$(12,603) | \$1,455,402 |

(Note) "Adjustment" resulted from a one-off adjustment due to Japan Beverage Holdings Inc. being newly included in the scope of consolidation.

(d) Overseas information about sales and reconciliations from segment profit to EBITDA by geographic area is as follows:

The "overseas" segment is divided into four areas, each corresponding to where the headquarters of the overseas subsidiaries are located.

Europe: Europe, Africa

Asia: East Asia, Southeast Asia

Oceania: Oceania

Americas: North America

| | Millions of Yen | | | | |
|------------------------------------|-----------------|----------|---------|----------|----------|
| | Europe | Asia | Oceania | Americas | Total |
| 2014 | | | | | |
| Sales: | | | | | |
| Sales to external customers | ¥256,470 | ¥154,502 | ¥44,465 | ¥79,539 | ¥534,976 |
| Intersegment sales or transfers | 1,240 | — | — | — | 1,240 |
| Total | ¥257,710 | ¥154,502 | ¥44,465 | ¥79,539 | ¥536,216 |
| Segment profit | ¥ 39,535 | ¥ 10,430 | ¥ 5,586 | ¥ 8,849 | ¥ 64,400 |
| Add: Depreciation and amortization | 8,350 | 7,110 | 1,447 | 3,096 | 20,003 |
| EBITDA | ¥ 47,885 | ¥ 17,540 | ¥ 7,033 | ¥11,945 | ¥ 84,403 |

| | Millions of Yen | | | | |
|------------------------------------|-----------------|----------|---------|----------|-----------|
| | Europe | Asia | Oceania | Americas | Total |
| 2015 | | | | | |
| Sales: | | | | | |
| Sales to external customers | ¥254,202 | ¥180,530 | ¥45,603 | ¥93,734 | ¥ 574,069 |
| Intersegment sales or transfers | 1,714 | — | — | — | 1,714 |
| Total | ¥255,916 | ¥180,530 | ¥45,603 | ¥93,734 | ¥ 575,783 |
| Segment profit | ¥ 44,021 | ¥ 13,600 | ¥ 5,854 | ¥10,539 | ¥ 74,014 |
| Add: Depreciation and amortization | 9,604 | 8,245 | 1,704 | 3,664 | 23,217 |
| EBITDA | ¥ 53,625 | ¥ 21,845 | ¥ 7,558 | ¥14,203 | ¥ 97,231 |

| | Thousands of U.S. Dollars | | | | |
|------------------------------------|---------------------------|-------------|-----------|-----------|-------------|
| | Europe | Asia | Oceania | Americas | Total |
| 2015 | | | | | |
| Sales: | | | | | |
| Sales to external customers | \$2,107,636 | \$1,496,808 | \$378,103 | \$777,166 | \$4,759,713 |
| Intersegment sales or transfers | 14,211 | — | — | — | 14,211 |
| Total | \$2,121,847 | \$1,496,808 | \$378,103 | \$777,166 | \$4,773,924 |
| Segment profit | \$ 364,986 | \$ 112,760 | \$ 48,537 | \$ 87,381 | \$ 613,664 |
| Add: Depreciation and amortization | 79,629 | 68,361 | 14,128 | 30,379 | 192,497 |
| EBITDA | \$ 444,615 | \$ 181,121 | \$ 62,665 | \$117,760 | \$ 806,161 |

(e) Relevant information

Sales by geographic area were as follows:

| | Millions of Yen | | | | | 2014 |
|-------|-----------------|----------|----------|---------|----------|------------|
| | Japan | Europe | Asia | Oceania | Americas | Total |
| Sales | ¥722,304 | ¥250,505 | ¥127,163 | ¥77,769 | ¥79,539 | ¥1,257,280 |

| | Millions of Yen | | | | | 2015 |
|-------|-----------------|----------|----------|---------|----------|------------|
| | Japan | Europe | Asia | Oceania | Americas | Total |
| Sales | ¥806,938 | ¥254,549 | ¥147,211 | ¥78,575 | ¥93,734 | ¥1,381,007 |

| | Thousands of U.S. Dollars | | | | | 2015 |
|-------|---------------------------|-------------|-------------|-----------|-----------|--------------|
| | Japan | Europe | Asia | Oceania | Americas | Total |
| Sales | \$6,690,474 | \$2,110,513 | \$1,220,554 | \$651,480 | \$777,166 | \$11,450,187 |

Sales were classified by country or region based on the location of customers.

(f) Property, plant, and equipment by geographic area were as follows:

| | Millions of Yen | | | | | 2014 |
|--------------------------------|-----------------|---------|---------|---------|----------|----------|
| | Japan | Europe | Asia | Oceania | Americas | Total |
| Property, plant, and equipment | ¥152,245 | ¥76,035 | ¥62,901 | ¥23,618 | ¥24,302 | ¥339,101 |

| | Millions of Yen | | | | | 2015 |
|--------------------------------|-----------------|---------|---------|---------|----------|----------|
| | Japan | Europe | Asia | Oceania | Americas | Total |
| Property, plant, and equipment | ¥172,320 | ¥67,625 | ¥61,013 | ¥22,968 | ¥23,924 | ¥347,850 |

| | Thousands of U.S. Dollars | | | | | 2015 |
|--------------------------------|---------------------------|-----------|-----------|-----------|-----------|-------------|
| | Japan | Europe | Asia | Oceania | Americas | Total |
| Property, plant, and equipment | \$1,428,738 | \$560,692 | \$505,870 | \$190,432 | \$198,358 | \$2,884,090 |

(g) Significant impairment loss on noncurrent assets

| | Millions of Yen | | 2014 |
|--|-----------------|----------|-------|
| | Japan | Overseas | Total |
| Impairment losses on noncurrent assets | ¥41 | ¥90 | ¥131 |

| | Millions of Yen | | 2015 |
|--|-----------------|----------|---------|
| | Japan | Overseas | Total |
| Impairment losses on noncurrent assets | ¥1,152 | ¥11,174 | ¥12,326 |

| | Thousands of U.S. Dollars | | 2015 |
|--|---------------------------|----------|-----------|
| | Japan | Overseas | Total |
| Impairment losses on noncurrent assets | \$9,551 | \$92,646 | \$102,197 |

(Note) In the overseas segment, the Group has recorded impairment loss on goodwill, etc., as it no longer expects to obtain revenues that it originally forecasted due to the effect of economic slowdown in Indonesia. The amount of this impairment loss recorded in the fiscal year ended December 31, 2015, was ¥9,636 million (\$79,894 thousand). In addition, for the goodwill equivalent related to equity method affiliates associated with the aforementioned, the Group recognized impairment losses and recorded ¥5,780 million (\$47,923 thousand) in equity in losses of affiliates of other expenses (other – net) in the fiscal year ended December 31, 2015. The total amount of the aforementioned impairment loss and equity in losses of affiliates recorded in the fiscal year ended December 31, 2015, was ¥15,416 million (\$127,813 thousand).

(h) Information regarding balance of goodwill by reportable segment

| | Millions of Yen | | |
|----------|---------------------------|-------------|-------------|
| | Japan | Overseas | Total |
| | 2014 | | |
| Goodwill | ¥940 | ¥380,820 | ¥381,760 |
| | 2015 | | |
| Goodwill | ¥131,414 | ¥322,799 | ¥454,213 |
| | Thousands of U.S. Dollars | | |
| | 2015 | | |
| Goodwill | \$1,089,578 | \$2,676,387 | \$3,765,965 |

22. Related-Party Transactions

The balances with related parties for the years ended December 31, 2014 and 2015, were as follows:

| | 2014 | Millions of Yen | Thousands of U.S. Dollars |
|---------------------------------|---------|-----------------|---------------------------|
| | | 2015 | 2015 |
| Accounts payable: | | | |
| Suntory Business Expert Limited | ¥56,632 | ¥59,892 | \$496,576 |
| Accrued expenses: | | | |
| Suntory Business Expert Limited | 5,563 | 5,553 | 46,041 |

Suntory Business Expert Limited ("SBE") is a wholly owned subsidiary of the Parent and no shares are held by the Company. SBE acts as a shared-service business company among the Suntory Group, and makes payments to the

Group's suppliers on behalf of the Group. Such payments are not transactions between the Group and SBE, and not included in the transaction information above, whereas the balances due to SBE are disclosed.

Independent Auditor's Report

Deloitte.

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Suntory Beverage & Food Limited:

We have audited the accompanying consolidated balance sheet of Suntory Beverage & Food Limited and its consolidated subsidiaries as of December 31, 2015, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Suntory Beverage & Food Limited and its consolidated subsidiaries as of December 31, 2015, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Deloitte Touche Tohmatsu LLC

March 18, 2016

Member of
Deloitte Touche Tohmatsu Limited