## **Business Overview**

## We Are a Soft Drink Company with a Globally Integrated Platform in Five Key Regions

2015 Financial Digest Europe Japan **Net Sales Net Sales Net Sales** ¥1,381.0 billion ¥807 billion ¥254 billion +9.8% YoY 722 256 254 717 689 **Operating Income** 155 ¥92.0 billion 124 +7.0% YoY 2013 2014 2012 2013 2014 EBITDA\* **EBITDA EBITDA** ¥175.5 billion ¥80 billion ¥54 billion +9.0% YoY \* EBITDA is operating income + depreciation and amortization + amortization of goodwill.

Suntory Beverage & Food Limited (SBF) has a diverse portfolio of soft drinks, including mineral water, ready-to-drink (RTD) coffee, RTD tea, carbonates, hydration, and fruit juices. We are expanding our businesses globally with a focus on five key regions: Japan, Europe, Asia, Oceania, and the Americas.

On July 3, 2013, we successfully listed our shares on the First Section of the

On July 3, 2013, we successfully listed our shares on the First Section of the Tokyo Stock Exchange. Through this listing, we aim to accelerate our growth globally to become the leading global soft drink company.

